

CARMLS, Inc.

Monthly Statistical Information

August, 2019

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Sales Closed by County for August 2019.pg 2

Sales Closed by County for Year To Date 2019pg 4

CARMLS Real Estate Information
Sales Closed by Area for August 2019

Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	Aug	10	\$125,750	2178	\$151,650	\$69	\$149,590	\$69	99%	67
2018	Aug	6	\$126,250	1675	\$114,650	\$66	\$100,166	\$61	87%	102
2019	Aug	10	\$122,450	2058	\$134,995	\$65	\$133,320	\$64	99%	194
Clay										
2017	Aug	6	\$25,750	1540	\$37,533	\$24	\$33,316	\$21	89%	178
2018	Aug	4	\$51,545	1520	\$53,850	\$35	\$49,747	\$33	92%	93
2019	Aug	7	\$64,900	1380	\$68,314	\$49	\$64,614	47	95%	103
Cleburne										
2017	Aug	43	\$130,000	1710	\$183,165	\$122	\$170,084	\$113	93%	132
2018	Aug	46	\$151,250	1729	\$201,075	\$124	\$188,564	\$117	94%	106
2019	Aug	42	\$176,500	2045	\$232,399	\$111	\$216,194	\$104	93%	129
Conway										
2017	Aug	6	\$122,916	2043	\$128,333	\$62	\$122,916	\$59	96%	55
2018	Aug	11	\$68,000	1375	\$72,572	\$51	\$68,140	\$47	94%	71
2019	Aug	16	\$86,000	1413	\$95,371	\$66	\$92,489	\$64	97%	79
Faulkner										
2017	Aug	166	\$175,075	1887	\$178,781	\$93	\$175,075	\$91	98%	63
2018	Aug	184	\$168,500	1946	\$185,218	\$94	\$180,655	\$91	98%	67
2019	Aug	140	\$175,250	1936	\$192,759	\$98	\$190,910	\$98	99%	35
Fulton										
2017	Aug	4	\$174,750	2010	\$205,000	\$98	\$177,875	\$85	87%	250
2018	Aug	6	\$107,000	1827	\$108,216	\$61	\$102,216	\$58	94%	123
2019	Aug	8	\$145,000	1641	\$165,873	\$104	\$161,000	\$100	93%	106
Garland										
2017	Aug	122	\$150,950	2056	\$210,109	\$96	\$201,396	\$92	96%	94
2018	Aug	147	\$150,000	2049	\$211,249	\$98	\$194,875	\$91	92%	151
2019	Aug	162	\$178,950	2008	\$232,486	\$112	\$223,764	\$107	96%	54
Grant										
2017	Aug	12	\$136,250	1698	\$123,200	\$72	\$120,716	\$70	98%	65
2018	Aug	16	\$153,500	2018	\$169,937	\$83	\$164,253	\$80	97%	42
2019	Aug	17	\$149,900	1828	\$166,558	\$91	\$162,411	\$88	98%	47
Greene										
2017	Aug	45	\$122,000	1713	\$134,205	\$75	\$127,721	\$72	95%	54
2018	Aug	50	\$122,500	1829	\$129,374	\$73	\$126,844	\$68	98%	43
2019	Aug	49	\$139,900	1693	\$145,140	\$84	\$141,237	\$82	97%	56

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2017	Aug	16	\$94,500	1275	\$60,005	\$49	\$53,645	\$54	89%	111
2018	Aug	23	\$94,500	1757	\$117,393	\$63	\$114,918	\$62	98%	109
2019	Aug	26	\$116,500	1616	\$115,344	\$71	\$111,642	\$69	97%	90
Izard										
2017	Aug	10	\$43,450	1590	\$97,730	\$60	\$88,590	\$54	91%	273
2018	Aug	9	\$62,500	1669	\$98,888	\$57	\$91,322	\$54	92%	103
2019	Aug	10	\$62,950	1864	\$91,030	\$48	\$87,750	\$46	96%	262
Jefferson										
2017	Aug	46	\$82,000	1853	\$99,445	\$51	\$92,928	\$47	93%	105
2018	Aug	50	\$89,250	1837	\$106,545	\$55	\$102,904	\$53	97%	60
2019	Aug	51	\$102,000	1895	\$105,671	\$55	\$100,053	\$51	95%	47
Lonoke										
2017	Aug	111	\$139,900	1749	\$152,349	\$87	\$149,579	\$86	98%	64
2018	Aug	132	\$148,250	1749	\$152,349	\$87	\$149,579	\$86	98%	64
2019	Aug	122	\$158,000	1843	\$179,429	\$96	\$175,373	\$94	98%	47
Perry										
2017	Aug	6	\$111,950	1933	\$119,450	\$58	\$118,283	\$57	99%	29
2018	Aug	3	\$34,250	1594	\$39,933	\$27	\$38,416	\$26	96%	175
2019	Aug	3	\$143,000	2000	\$117,298	\$57	\$118,165	\$57	101%	10
Polk										
2017	Aug	21	\$135,000	1721	\$143,585	\$82	\$133,988	\$76	93%	141
2018	Aug	15	\$135,000	1567	\$143,720	\$97	\$138,280	\$93	96%	115
2019	Aug	19	\$86,000	1634	\$131,373	\$77	\$125,378	\$73	95%	121
Pulaski										
2017	Aug	486	\$160,000	2070	\$216,620	\$96	\$208,176	\$93	96%	60
2018	Aug	531	\$157,000	1935	\$189,062	\$91	\$183,387	\$88	97%	53
2019	Aug	544	\$168,250	2021	\$211,309	\$99	\$205,554	\$97	97%	41
Saline										
2017	Aug	199	\$172,250	2090	\$206,495	\$95	\$200,526	\$93	97%	50
2018	Aug	168	\$163,450	2004	\$196,970	\$96	\$191,978	\$93	97%	46
2019	Aug	238	\$179,450	2083	\$218,235	\$102	\$213,608	\$100	98%	43
Sharp										
2017	Aug	21	\$64,900	1624	\$113,285	\$69	\$105,371	\$64	93%	179
2018	Aug	30	\$62,000	1298	\$82,573	\$61	\$78,470	\$58	95%	155
2019	Aug	28	\$77,500	1885	\$123,820	\$64	\$111,414	\$58	90%	128
Van Buren										
2017	Aug	28	\$64,250	1618	\$133,042	\$69	\$121,060	\$63	91%	241
2018	Aug	23	\$77,500	1330	\$97,780	\$67	\$90,428	\$61	92%	190
2019	Aug	19	\$70,000	1383	\$113,715	\$78	\$108,705	\$75	96%	97

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
White										
2017	Aug	80	\$116,950	1723	\$132,236	\$76	\$127,897	\$73	97%	65
2018	Aug	80	\$125,500	1802	\$142,214	\$76	\$137,959	\$73	97%	59
2019	Aug	61	\$129,900	1716	\$155,277	\$89	\$149,445	\$86	96%	59
Area 163 Hot Springs Village - Fountain Lake School District										
2017	Aug	28	\$239,121	2577	\$265,864	\$102	\$252,121	\$97	95%	70
2018	Aug	25	\$210,000	2163	\$239,528	\$110	\$232,760	\$107	97%	85
2019	Aug	37	\$280,000	2662	\$299,709	\$111	\$290,910	\$108	97%	80
Area 164 Hot Springs Village - Jessieville School District										
2017	Aug	32	\$126,875	1880	\$141,310	\$75	\$136,290	\$72	96%	59
2018	Aug	37	\$137,000	1885	\$155,243	\$78	\$148,841	\$76	96%	58
2019	Aug	25	\$131,000	1550	\$128,784	\$83	\$123,958	\$79	96%	72

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2019**

Single Family Residential										
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	YTD	70	\$118,250	1928	\$134,823	\$69	\$127,692	\$66	95%	139
2018	YTD	62	\$124,625	1985	\$132,649	\$66	\$126,467	\$63	95%	159
2019	YTD	77	\$120,000	1868	\$134,872	\$71	\$128,970	\$68	96%	126
Clay										
2017	YTD	24	\$56,450	1715	\$66,412	\$37	\$63,329	\$35	95%	103
2018	YTD	24	\$56,450	1715	\$66,412	\$37	\$63,329	\$35	95%	103
2019	YTD	22	\$62,500	1568	\$71,795	\$46	\$66,993	\$43	93%	74
Cleburne										
2017	YTD	176	\$130,000	1758	\$183,420	\$105	\$169,418	\$98	92%	118
2018	YTD	326	\$144,450	1856	\$199,859	\$102	\$187,679	\$96	94%	123
2019	YTD	307	\$142,500	1892	\$201,399	\$101	\$187,627	\$94	93%	105
Conway										
2017	YTD	88	\$85,875	1653	\$102,879	\$62	\$95,388	\$58	93%	99
2018	YTD	91	\$92,500	1711	\$118,358	\$68	\$112,918	\$65	95%	107
2019	YTD	118	\$105,500	1618	\$115,209	\$72	\$113,568	\$69	99%	73
Faulkner										
2017	YTD	1217	\$154,000	1903	\$176,869	\$91	\$173,040	\$89	98%	68
2018	YTD	1167	\$155,750	1861	\$178,362	\$94	\$174,659	\$92	98%	44
2019	YTD	1076	\$165,945	1908	\$192,803	\$99	\$189,354	\$97	98%	47
Fulton										
2017	YTD	41	\$106,000	1699	\$115,667	\$64	\$106,000	\$59	92%	239
2018	YTD	32	\$108,750	1768	\$138,926	\$75	\$131,173	\$70	94%	230
2019	YTD	44	\$120,000	1722	\$142,534	\$86	\$136,672	\$83	96%	140

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Garland										
2017	YTD	945	\$145,000	2004	\$197,264	\$94	\$187,255	\$89	95%	114
2018	YTD	1121	\$157,000	1960	\$207,287	\$164	\$197,662	\$159	95%	93
2019	YTD	1162	\$159,500	1973	\$208,838	\$101	\$200,083	\$97	96%	69
Grant										
2017	YTD	99	\$124,000	1773	\$136,079	\$75	\$132,591	\$73	97%	88
2018	YTD	125	\$136,600	1815	\$152,592	\$84	\$148,730	\$81	97%	75
2019	YTD	130	\$152,450	1833	\$161,945	\$87	\$159,102	\$85	98%	57
Greene										
2017	YTD	317	\$124,900	1798	\$132,929	\$72	\$128,823	\$70	97%	70
2018	YTD	363	\$124,000	1791	\$133,685	\$73	\$129,296	\$70	97%	68
2019	YTD	340	\$132,250	1724	\$139,952	\$80	\$135,737	\$77	97%	61
Hot Spring										
2017	YTD	131	\$80,000	1759	\$101,544	\$58	\$95,860	\$55	94%	114
2018	YTD	149	\$100,000	1711	\$126,853	\$72	\$122,216	\$69	96%	79
2019	YTD	168	\$113,750	1754	\$130,245	\$71	\$125,633	\$68	96%	68
Izard										
2017	YTD	55	\$57,000	1583	\$86,931	\$56	\$78,763	\$51	91%	180
2018	YTD	74	\$73,700	1721	\$101,832	\$58	\$95,716	\$54	94%	162
2019	YTD	68	\$91,250	1580	\$115,031	\$78	\$109,346	\$74	95%	175
Jefferson										
2017	YTD	285	\$83,900	2042	\$108,475	\$51	\$101,162	\$47	93%	128
2018	YTD	287	\$88,500	1903	\$102,614	\$52	\$97,154	\$49	95%	83
2019	YTD	305	\$97,000	1888	\$111,430	\$57	\$105,975	\$54	95%	62
Lonoke										
2017	YTD	793	\$139,900	1766	\$153,065	\$85	\$149,779	\$84	98%	69
2018	YTD	871	\$145,000	1803	\$162,352	\$88	\$158,668	\$86	98%	50
2019	YTD	902	\$152,750	1811	\$171,213	\$93	\$167,556	\$91	98%	55
Perry										
2017	YTD	37	\$85,000	1694	\$116,145	\$66	\$109,929	\$62	95%	95
2018	YTD	41	\$103,500	1728	\$137,106	\$75	\$130,026	\$71	95%	122
2019	YTD	33	\$91,000	1528	\$124,774	\$82	\$109,003	\$72	87%	81
Polk										
2017	YTD	143	\$100,000	1688	\$127,713	\$75	\$120,218	\$71	94%	210
2018	YTD	145	\$100,000	2001	\$206,046	\$96	\$200,376	\$94	97%	55
2019	YTD	132	\$96,850	1597	\$124,450	\$78	\$117,323	\$74	94%	135
Pulaski										
2017	YTD	3682	\$163,700	2037	\$207,525	\$95	\$201,133	\$92	97%	61
2018	YTD	3904	\$163,500	1999	\$205,902	\$96	\$200,258	\$94	97%	55
2019	YTD	3926	\$165,957	2002	\$210,223	\$98	\$203,806	\$95	97%	52

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Saline										
2017	YTD	1388	\$162,250	1970	\$192,418	\$94	\$187,845	\$92	98%	58
2018	YTD	1365	\$165,900	1980	\$199,579	\$98	\$195,419	\$96	98%	51
2019	YTD	1554	\$172,000	1972	\$203,187	\$100	\$198,849	\$98	98%	49
Sharp										
2017	YTD	242	\$56,000	1536	\$89,575	\$54	\$81,945	\$50	91%	253
2018	YTD	159	\$69,900	1536	\$97,631	\$61	\$89,243	\$56	91%	207
2019	YTD	176	\$75,000	1535	\$102,590	\$66	\$95,853	\$61	93%	179
Van Buren										
2017	YTD	168	\$61,500	1469	\$102,729	\$62	\$95,136	\$57	93%	204
2018	YTD	165	\$77,000	1578	\$104,058	\$62	\$96,655	\$58	93%	138
2019	YTD	163	\$80,700	1574	\$117,746	\$70	\$111,045	\$66	94%	129
White										
2017	YTD	513	\$119,000	1774	\$137,668	\$75	\$132,999	\$73	97%	81
2018	YTD	534	\$123,550	1809	\$145,742	\$77	\$139,465	\$73	96%	72
2019	YTD	536	\$126,250	1812	\$150,288	\$80	\$145,676	\$77	97%	76
Area 163 Hot Springs Village - Fountain Lake School District										
2017	YTD	222	\$219,500	2384	\$246,727	\$101	\$235,469	\$97	95%	113
2018	YTD	244	\$210,000	2309	\$253,348	\$108	\$244,690	\$104	97%	74
2019	YTD	275	\$210,000	2277	\$245,831	\$106	\$238,067	\$103	97%	77
Area 164 Hot Springs Village - Jessieville School District										
2017	YTD	201	\$107,000	1738	\$127,559	\$72	\$121,979	\$69	96%	93
2018	YTD	240	\$253,696	2310	\$253,696	\$108	\$245,004	\$104	97%	74
2019	YTD	184	\$124,000	1727	\$139,657	\$79	\$134,703	\$77	96%	60