

CARMLS, Inc.

Monthly Statistical Information

August, 2020

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Sales Closed by County for August 2020.pg 2

Sales Closed by County for Year To Date 2020pg 4

CARMLS Real Estate Information
Sales Closed by Area for August 2020

Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2018	Aug	6	\$126,250	1675	\$114,650	\$66	\$100,166	\$61	87%	102
2019	Aug	10	\$122,450	2058	\$134,995	\$65	\$133,320	\$64	99%	194
2020	Aug	7	\$162,500	2377	\$178,414	\$77	\$168,828	\$72	95%	219
Clay										
2018	Aug	4	\$51,545	1520	\$53,850	\$35	\$49,747	\$33	92%	93
2019	Aug	7	\$64,900	1380	\$68,314	\$49	\$64,614	\$47	95%	103
2020	Aug	7	\$67,900	1959	\$78,255	\$41	\$74,871	\$40	96%	62
Cleburne										
2018	Aug	46	\$151,250	1729	\$201,075	\$124	\$188,564	\$117	94%	106
2019	Aug	42	\$176,500	2045	\$232,399	\$111	\$216,194	\$104	93%	129
2020	Aug	63	\$199,500	2059	\$250,836	\$124	\$239,926	\$118	96%	121
Conway										
2018	Aug	11	\$68,000	1375	\$72,572	\$51	\$68,140	\$47	94%	71
2019	Aug	16	\$86,000	1413	\$95,371	\$66	\$92,489	\$64	97%	79
2020	Aug	20	\$91,250	1740	\$123,007	\$66	\$119,066	\$64	97%	69
Faulkner										
2018	Aug	184	\$168,500	1946	\$185,218	\$94	\$180,655	\$91	98%	67
2019	Aug	140	\$175,250	1936	\$192,759	\$98	\$190,910	\$98	99%	35
2020	Aug	187	\$200,000	2039	\$226,110	\$110	\$222,908	\$109	99%	24
Fulton										
2018	Aug	6	\$107,000	1827	\$108,216	\$61	\$102,216	\$58	94%	123
2019	Aug	8	\$145,000	1641	\$165,873	\$104	\$161,000	\$100	93%	106
2020	Aug	8	\$74,250	1381	\$132,437	\$82	\$120,375	\$74	93%	162
Garland										
2018	Aug	147	\$150,000	2049	\$211,249	\$98	\$194,875	\$91	92%	151
2019	Aug	162	\$178,950	2008	\$232,486	\$112	\$223,764	\$107	96%	54
2020	Aug	201	\$192,700	2101	\$263,652	\$120	\$256,229	\$117	97%	70
Grant										
2018	Aug	16	\$153,500	2018	\$169,937	\$83	\$164,253	\$80	97%	42
2019	Aug	17	\$149,900	1828	\$166,558	\$91	\$162,411	\$88	98%	47
2020	Aug	25	\$165,000	1939	\$183,484	\$94	\$180,252	\$93	98%	38
Greene										
2018	Aug	50	\$122,500	1829	\$129,374	\$73	\$126,844	\$68	98%	43
2019	Aug	49	\$139,900	1693	\$145,140	\$84	\$141,237	\$82	97%	56
2020	Aug	61	\$145,000	1755	\$161,727	\$92	\$157,316	\$88	97%	35

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2018	Aug	23	\$94,500	1757	\$117,393	\$63	\$114,918	\$62	98%	109
2019	Aug	26	\$116,500	1616	\$115,344	\$71	\$111,642	\$69	97%	90
2020	Aug	33	\$129,000	1776	\$148,868	\$80	\$142,892	\$77	96%	82
Izard										
2018	Aug	9	\$62,500	1669	\$98,888	\$57	\$91,322	\$54	92%	103
2019	Aug	10	\$62,950	1864	\$91,030	\$48	\$87,750	\$46	96%	262
2020	Aug	9	\$215,000	2097	\$178,800	\$84	\$168,766	\$79	94%	119
Jefferson										
2018	Aug	50	\$89,250	1837	\$106,545	\$55	\$102,904	\$53	97%	60
2019	Aug	51	\$102,000	1895	\$105,671	\$55	\$100,053	\$51	95%	47
2020	Aug	49	\$78,000	1767	\$101,780	\$56	\$96,739	\$53	95%	228
Lonoke										
2018	Aug	132	\$148,250	1749	\$152,349	\$87	\$149,579	\$86	98%	64
2019	Aug	122	\$158,000	1843	\$179,429	\$96	\$175,373	\$94	98%	47
2020	Aug	167	\$169,500	1890	\$199,111	\$103	\$195,874	\$102	98%	34
Perry										
2018	Aug	3	\$34,250	1594	\$39,933	\$27	\$38,416	\$26	96%	175
2019	Aug	3	\$143,000	2000	\$117,298	\$57	\$118,165	\$57	101%	10
2020	Aug	3	\$89,900	2469	\$96,433	\$66	\$89,466	\$64	93%	80
Polk										
2018	Aug	15	\$135,000	1567	\$143,720	\$97	\$138,280	\$93	96%	115
2019	Aug	19	\$86,000	1634	\$131,373	\$77	\$125,378	\$73	95%	121
2020	Aug	32	\$144,150	1875	\$170,287	\$92	\$161,492	\$86	95%	152
Pulaski										
2018	Aug	531	\$157,000	1935	\$189,062	\$91	\$183,387	\$88	97%	53
2019	Aug	544	\$168,250	2021	\$211,309	\$99	\$205,554	\$97	97%	41
2020	Aug	606	\$184,950	2020	\$222,929	\$105	\$218,610	\$103	98%	35
Saline										
2018	Aug	168	\$163,450	2004	\$196,970	\$96	\$191,978	\$93	97%	46
2019	Aug	238	\$179,450	2083	\$218,235	\$102	\$213,608	\$100	98%	43
2020	Aug	276	\$182,250	2033	\$224,209	\$107	\$220,464	\$106	98%	35
Sharp										
2018	Aug	30	\$62,000	1298	\$82,573	\$61	\$78,470	\$58	95%	155
2019	Aug	28	\$77,500	1885	\$123,820	\$64	\$111,414	\$58	90%	128
2020	Aug	35	\$88,000	1470	\$136,262	\$98	\$131,980	\$95	97%	83
Van Buren										
2018	Aug	23	\$77,500	1330	\$97,780	\$67	\$90,428	\$61	92%	190
2019	Aug	19	\$70,000	1383	\$113,715	\$78	\$108,705	\$75	96%	97
2019	Aug	30	\$81,000	1529	\$113,129	\$67	\$108,194	\$64	96%	118

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
White										
2018	Aug	80	\$125,500	1802	\$142,214	\$76	\$137,959	\$73	97%	59
2019	Aug	61	\$129,900	1716	\$155,277	\$89	\$149,445	\$86	96%	59
2020	Aug	110	\$131,000	1874	\$160,430	\$83	\$155,465	\$80	97%	52

Area 163 Hot Springs Village - Fountain Lake School District										
2018	Aug	25	\$210,000	2163	\$239,528	\$110	\$232,760	\$107	97%	85
2019	Aug	37	\$280,000	2662	\$299,709	\$111	\$290,910	\$108	97%	80
2020	Aug	55	\$250,000	2474	\$294,193	\$115	\$286,255	\$112	97%	78

Area 164 Hot Springs Village - Jessieville School District										
2018	Aug	37	\$137,000	1885	\$155,243	\$78	\$148,841	\$76	96%	58
2019	Aug	25	\$131,000	1550	\$128,784	\$83	\$123,958	\$79	96%	72
2020	Aug	28	\$134,450	1768	\$164,760	\$91	\$162,610	\$90	99%	45

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2020**

Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2018	YTD	62	\$124,625	1985	\$132,649	\$66	\$126,467	\$63	95%	159
2019	YTD	77	\$120,000	1868	\$134,872	\$71	\$128,970	\$68	96%	126
2020	YTD	72	\$116,250	1924	\$138,309	\$70	\$130,705	\$66	95%	106
Clay										
2018	YTD	24	\$56,450	1715	\$66,412	\$37	\$63,329	\$35	95%	103
2019	YTD	22	\$62,500	1568	\$71,795	\$46	\$66,993	\$43	93%	74
2020	YTD	40	\$74,750	1814	\$98,397	\$52	\$94,068	\$51	96%	68
Cleburne										
2018	YTD	326	\$144,450	1856	\$199,859	\$102	\$187,679	\$96	94%	123
2019	YTD	307	\$142,500	1892	\$201,399	\$101	\$187,627	\$94	93%	105
2020	YTD	385	\$173,000	1961	\$225,488	\$110	\$214,638	\$105	95%	116
Conway										
2018	YTD	91	\$92,500	1711	\$118,358	\$68	\$112,918	\$65	95%	107
2019	YTD	118	\$105,500	1618	\$115,209	\$72	\$113,568	\$69	99%	73
2020	YTD	118	\$107,000	1811	\$132,896	\$71	\$126,709	\$68	95%	84
Faulkner										
2018	YTD	1167	\$155,750	1861	\$178,362	\$94	\$174,659	\$92	98%	44
2019	YTD	1076	\$165,945	1908	\$192,803	\$99	\$189,354	\$97	98%	47
2020	YTD	1288	\$182,307	1936	\$206,394	\$105	\$203,092	\$103	98%	37
Fulton										
2018	YTD	32	\$108,750	1768	\$138,926	\$75	\$131,173	\$70	94%	230
2019	YTD	44	\$120,000	1722	\$142,534	\$86	\$136,672	\$83	96%	140
2020	YTD	63	\$95,000	1674	\$132,173	\$75	\$123,133	\$70	93%	184

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Garland										
2018	YTD	1121	\$157,000	1960	\$207,287	\$164	\$197,662	\$159	95%	93
2019	YTD	1162	\$159,500	1973	\$208,838	\$101	\$200,083	\$97	96%	69
2020	YTD	1264	\$173,750	1994	\$229,183	\$112	\$220,532	\$108	96%	65
Grant										
2018	YTD	125	\$136,600	1815	\$152,592	\$84	\$148,730	\$81	97%	75
2019	YTD	130	\$152,450	1833	\$161,945	\$87	\$159,102	\$85	98%	57
2020	YTD	125	\$150,000	1804	\$160,108	\$88	\$156,843	\$86	98%	57
Greene										
2018	YTD	363	\$124,000	1791	\$133,685	\$73	\$129,296	\$70	97%	68
2019	YTD	340	\$132,250	1724	\$139,952	\$80	\$135,737	\$77	97%	61
2020	YTD	400	\$139,950	1769	\$154,078	\$85	\$149,460	\$83	97%	51
Hot Spring										
2018	YTD	149	\$100,000	1711	\$126,853	\$72	\$122,216	\$69	96%	79
2019	YTD	168	\$113,750	1754	\$130,245	\$71	\$125,633	\$68	96%	68
2020	YTD	162	\$119,000	1719	\$136,355	\$77	\$132,583	\$75	97%	65
Izard										
2018	YTD	74	\$73,700	1721	\$101,832	\$58	\$95,716	\$54	94%	162
2019	YTD	68	\$91,250	1580	\$115,031	\$78	\$109,346	\$74	95%	175
2020	YTD	77	\$112,000	1753	\$139,019	\$79	\$132,061	\$75	95%	99
Jefferson										
2018	YTD	287	\$88,500	1903	\$102,614	\$52	\$97,154	\$49	95%	83
2019	YTD	305	\$97,000	1888	\$111,430	\$57	\$105,975	\$54	95%	62
2020	YTD	338	\$102,500	1842	\$115,286	\$60	\$110,550	\$58	96%	93
Lonoke										
2018	YTD	871	\$145,000	1803	\$162,352	\$88	\$158,668	\$86	98%	50
2019	YTD	902	\$152,750	1811	\$171,213	\$93	\$167,556	\$91	98%	55
2020	YTD	1043	\$161,200	1838	\$181,520	\$97	\$178,426	\$95	98%	43
Perry										
2018	YTD	41	\$103,500	1728	\$137,106	\$75	\$130,026	\$71	95%	122
2019	YTD	33	\$91,000	1528	\$124,774	\$82	\$109,003	\$72	87%	81
2020	YTD	38	\$107,500	1784	\$148,701	\$83	\$143,117	\$79	96%	71
Polk										
2018	YTD	145	\$100,000	2001	\$206,046	\$96	\$200,376	\$94	97%	55
2019	YTD	132	\$96,850	1597	\$124,450	\$78	\$117,323	\$74	94%	135
2020	YTD	154	\$110,000	1720	\$140,840	\$84	\$132,948	\$79	94%	139
Pulaski										
2018	YTD	3904	\$163,500	1999	\$205,902	\$96	\$200,258	\$94	97%	55
2019	YTD	3926	\$165,957	2002	\$210,223	\$98	\$203,806	\$95	97%	52
2020	YTD	4139	\$179,000	2035	\$221,636	\$103	\$216,033	\$101	97%	46

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Saline										
2018	YTD	1365	\$165,900	1980	\$199,579	\$98	\$195,419	\$96	98%	51
2019	YTD	1554	\$172,000	1972	\$203,187	\$100	\$198,849	\$98	98%	49
2020	YTD	1691	\$182,500	2021	\$219,362	\$105	\$215,619	\$104	98%	39
Sharp										
2018	YTD	159	\$69,900	1536	\$97,631	\$61	\$89,243	\$56	91%	207
2019	YTD	176	\$75,000	1535	\$102,590	\$66	\$95,853	\$61	93%	179
2020	YTD	190	\$72,250	1543	\$109,889	\$70	\$103,305	\$66	94%	121
Van Buren										
2018	YTD	165	\$77,000	1578	\$104,058	\$62	\$96,655	\$58	93%	138
2019	YTD	163	\$80,700	1574	\$117,746	\$70	\$111,045	\$66	94%	129
2020	YTD	189	\$96,995	1615	\$139,186	\$81	\$130,746	\$75	94%	136
White										
2018	YTD	534	\$123,550	1809	\$145,742	\$77	\$139,465	\$73	96%	72
2019	YTD	536	\$126,250	1812	\$150,288	\$80	\$145,676	\$77	97%	76
2020	YTD	629	\$130,000	1799	\$151,346	\$82	\$146,592	\$79	97%	61
Area 163 Hot Springs Village - Fountain Lake School District										
2018	YTD	244	\$210,000	2309	\$253,348	\$108	\$244,690	\$104	97%	74
2019	YTD	275	\$210,000	2277	\$245,831	\$106	\$238,067	\$103	97%	77
2020	YTD	320	\$231,000	2365	\$269,224	\$111	\$261,647	\$108	97%	75
Area 164 Hot Springs Village - Jessieville School District										
2018	YTD	240	\$253,696	2310	\$253,696	\$108	\$245,004	\$104	97%	74
2019	YTD	184	\$124,000	1727	\$139,657	\$79	\$134,703	\$77	96%	60
2020	YTD	170	\$127,750	1723	\$146,739	\$84	\$143,024	\$82	97%	50