

CARMLS, Inc.

Monthly Statistical Information

February, 2017

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CARMLS Real Estate Information
Sales Closed by Area for February 2017
Single Family Residential

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-------------------|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Clark | | | | | | | | | | |
| 2015 | Feb | 4 | \$113,750 | 2276 | \$142,940 | \$58 | \$134,979 | \$55 | 94% | 174 |
| 2016 | Feb | 8 | \$77,500 | 2125 | \$114,775 | \$54 | \$108,375 | \$51 | 94% | 90 |
| 2017 | Feb | 5 | \$100,000 | 1723 | \$115,380 | \$68 | \$104,300 | \$61 | 90% | 74 |
| Clay | | | | | | | | | | |
| 2015 | Feb | 4 | \$35,275 | 1148 | \$32,486 | \$28 | \$32,700 | \$28 | 101% | 313 |
| 2016 | Feb | 1 | \$38,400 | 1088 | \$39,900 | \$37 | \$38,400 | \$35 | 96% | 155 |
| 2017 | Feb | 2 | \$86,450 | 2252 | \$86,900 | \$43 | \$86,450 | \$44 | 99% | 32 |
| Cleburne | | | | | | | | | | |
| 2015 | Feb | 33 | \$135,000 | 1810 | \$171,054 | \$91 | \$161,850 | \$86 | 95% | 152 |
| 2016 | Feb | 20 | \$127,500 | 1963 | \$207,522 | \$93 | \$191,050 | \$86 | 92% | 235 |
| 2017 | Feb | 20 | \$117,450 | 1652 | \$171,840 | \$95 | \$153,765 | \$85 | 89% | 132 |
| Conway | | | | | | | | | | |
| 2015 | Feb | 5 | \$110,000 | 1647 | \$122,560 | \$80 | \$106,360 | \$68 | 87% | 205 |
| 2016 | Feb | 8 | \$47,200 | 1303 | \$60,487 | \$45 | \$56,600 | \$42 | 94% | 152 |
| 2017 | Feb | 9 | \$65,000 | 1544 | \$92,633 | \$59 | \$88,222 | \$56 | 95% | 108 |
| Faulkner | | | | | | | | | | |
| 2015 | Feb | 98 | \$148,500 | 1887 | \$169,129 | \$88 | \$163,211 | \$85 | 97% | 83 |
| 2016 | Feb | 99 | \$144,000 | 1811 | \$162,228 | \$87 | \$160,183 | \$86 | 99% | 66 |
| 2017 | Feb | 130 | \$155,000 | 1901 | \$168,620 | \$87 | \$164,430 | \$85 | 98% | 88 |
| Fulton | | | | | | | | | | |
| 2015 | Feb | 2 | \$86,500 | 1575 | \$98,550 | \$63 | \$86,500 | \$55 | 88% | 104 |
| 2016 | Feb | 6 | \$32,752 | 1482 | \$61,933 | \$43 | \$54,250 | \$38 | 88% | 93 |
| 2017 | Feb | 3 | \$62,500 | 2035 | \$127,133 | \$52 | \$123,333 | \$52 | 97% | 646 |
| Garland | | | | | | | | | | |
| 2015 | Feb | 65 | \$122,500 | 2121 | \$184,540 | \$81 | \$173,277 | \$76 | 94% | 160 |
| 2016 | Feb | 68 | \$138,950 | 2117 | \$190,066 | \$86 | \$176,445 | \$79 | 93% | 114 |
| 2017 | Feb | 76 | \$129,000 | 2140 | \$185,219 | \$83 | \$176,907 | \$79 | 96% | 106 |
| Grant | | | | | | | | | | |
| 2015 | Feb | 6 | \$123,227 | 1758 | \$115,453 | \$60 | \$112,738 | \$59 | 98% | 62 |
| 2016 | Feb | 7 | \$160,000 | 1984 | \$187,428 | \$89 | \$184,018 | \$87 | 98% | 72 |
| 2017 | Feb | 8 | \$113,450 | 1899 | \$114,681 | \$61 | \$111,565 | \$59 | 97% | 49 |
| Greene | | | | | | | | | | |
| 2015 | Feb | 31 | \$137,000 | 1955 | \$137,000 | \$70 | \$131,654 | \$67 | 96% | 99 |
| 2016 | Feb | 33 | \$145,000 | 1889 | \$144,090 | \$74 | \$138,103 | \$71 | 96% | 78 |
| 2017 | Feb | 27 | \$86,500 | 1597 | \$105,094 | \$63 | \$103,118 | \$62 | 98% | 76 |
| Hot Spring | | | | | | | | | | |
| 2015 | Feb | 8 | \$89,734 | 1888 | \$115,425 | \$69 | \$106,420 | \$55 | 92% | 265 |
| 2016 | Feb | 15 | \$122,000 | 1820 | \$136,659 | \$73 | \$129,341 | \$69 | 95% | \$117 |
| 2017 | Feb | 3 | \$138,000 | 1644 | \$110,300 | \$63 | \$109,375 | \$63 | 99% | \$71 |

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|---|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Izard | | | | | | | | | | |
| 2015 | Feb | 5 | \$40,000 | 1229 | \$46,120 | \$41 | \$42,260 | \$36 | 92% | 261 |
| 2016 | Feb | 5 | \$36,000 | 1646 | \$43,940 | \$28 | \$36,960 | \$23 | 84% | 243 |
| 2017 | Feb | 5 | \$36,000 | 1126 | \$57,366 | \$52 | \$53,125 | \$48 | 93% | 107 |
| Jefferson | | | | | | | | | | |
| 2015 | Feb | 20 | \$69,750 | 1738 | \$76,530 | \$44 | \$72,212 | \$41 | 94% | 123 |
| 2016 | Feb | 26 | \$75,564 | 1712 | \$77,705 | \$44 | \$75,564 | \$43 | 97% | 67 |
| 2017 | Feb | 28 | \$85,000 | 2233 | \$112,171 | \$50 | \$100,796 | \$44 | 90% | 192 |
| Lonoke | | | | | | | | | | |
| 2015 | Feb | 80 | \$134,950 | 1788 | \$145,447 | \$80 | \$141,557 | \$78 | 97% | 92 |
| 2016 | Feb | 90 | \$127,250 | 1809 | \$142,200 | \$75 | \$139,193 | \$73 | 98% | 79 |
| 2017 | Feb | 84 | \$141,500 | 1835 | \$153,740 | \$83 | \$150,684 | \$81 | 98% | 84 |
| Perry | | | | | | | | | | |
| 2015 | Feb | 1 | \$60,300 | 1955 | \$64,300 | \$33 | \$60,300 | \$31 | 94% | 66 |
| 2016 | Feb | 2 | \$71,300 | 1892 | \$72,450 | \$38 | \$71,300 | \$38 | 98% | 44 |
| 2017 | Feb | 1 | \$425,000 | 2877 | \$450,000 | \$156 | \$425,000 | \$148 | 94% | 299 |
| Polk | | | | | | | | | | |
| 2015 | Feb | 8 | \$67,500 | 1491 | \$151,987 | \$91 | \$141,750 | \$85 | 93% | 260 |
| 2016 | Feb | 14 | \$77,000 | 1344 | \$90,807 | \$65 | \$85,750 | \$61 | 94% | 147 |
| 2017 | Feb | 16 | \$80,000 | 1254 | \$93,562 | \$77 | \$87,712 | \$72 | 94% | 257 |
| Pulaski | | | | | | | | | | |
| 2015 | Feb | 323 | \$150,000 | 1989 | \$188,221 | \$89 | \$181,619 | \$86 | 96% | 84 |
| 2016 | Feb | 356 | \$145,284 | 1952 | \$183,544 | \$88 | \$177,871 | \$85 | 97% | 74 |
| 2017 | Feb | 306 | \$169,150 | 2111 | \$207,920 | \$92 | \$200,603 | \$89 | 96% | 70 |
| Saline | | | | | | | | | | |
| 2015 | Feb | 109 | \$155,000 | 2023 | \$184,858 | \$87 | \$179,988 | \$85 | 97% | 104 |
| 2016 | Feb | 111 | \$144,000 | 1918 | \$173,172 | \$85 | \$167,742 | \$82 | 97% | 73 |
| 2017 | Feb | 118 | \$144,000 | 1897 | \$174,664 | \$89 | \$171,817 | \$87 | 98% | 64 |
| Sharp | | | | | | | | | | |
| 2015 | Feb | 6 | \$38,000 | 1236 | \$40,550 | \$33 | \$38,400 | \$31 | 95% | 232 |
| 2016 | Feb | 11 | \$49,440 | 1377 | 81,154 | \$54 | \$73,094 | \$48.00 | 90% | 436 |
| 2017 | Feb | 12 | \$60,450 | 2074 | 129,025 | \$54 | \$112,295 | \$47.00 | 87% | 292 |
| Van Buren | | | | | | | | | | |
| 2015 | Feb | 14 | \$92,450 | 1933 | \$147,328 | \$69 | \$138,502 | \$64 | 94% | 197 |
| 2016 | Feb | 7 | \$45,000 | 1257 | \$50,328 | \$41 | \$45,021 | \$36 | 89% | 167 |
| 2017 | Feb | 10 | \$84,000 | 1645 | \$141,100 | \$77 | \$135,080 | \$73 | 96% | 113 |
| White | | | | | | | | | | |
| 2015 | Feb | 43 | \$129,700 | 1701 | \$142,875 | \$80 | \$138,477 | \$78 | 97% | 100 |
| 2016 | Feb | 47 | \$98,185 | 1716 | \$118,825 | \$65 | \$114,327 | \$63 | 96% | 119 |
| 2017 | Feb | 42 | \$122,000 | 1861 | \$155,145 | \$79 | \$148,545 | \$76 | 96% | 76 |
| Area 163 Hot Springs Village - Fountain Lake School District | | | | | | | | | | |
| 2015 | Feb | 19 | \$210,000 | 2457 | \$254,805 | \$101 | \$242,305 | \$97 | 95% | 146 |
| 2016 | Feb | 26 | \$172,000 | 2129 | \$206,180 | \$92 | \$194,000 | \$86 | 94% | 116 |
| 2017 | Feb | 14 | \$215,000 | 2176 | \$198,821 | \$92 | \$189,892 | \$88 | 96% | 109 |

| Year & Area | Time Range | # Sold | Median Sold \$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|--|------------|--------|----------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Area 164 | | | | | | | | | | |
| Hot Springs Village - Jessieville School District | | | | | | | | | | |
| 2015 | Feb | 13 | \$72,800 | 1608 | \$84,130 | \$53 | \$75,058 | \$47 | 89% | 143 |
| 2016 | Feb | 15 | \$120,000 | 1814 | \$124,946 | \$67 | \$116,060 | \$63 | 93% | 109 |
| 2017 | Feb | 23 | \$108,061 | 1764 | \$114,734 | \$65 | \$108,061 | \$61 | 94% | 84 |

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2017
Single Family Residential**

| Year & County | Time Range | # Sold | Median Sold \$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|----------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Clark | | | | | | | | | | |
| 2015 | YTD | 9 | \$126,500 | 2068 | \$143,373 | \$67 | \$133,768 | \$62 | 93% | 218 |
| 2016 | YTD | 9 | \$80,000 | 2152 | \$124,800 | \$58 | \$118,000 | \$55 | 95% | 114 |
| 2017 | YTD | 10 | \$108,500 | 1864 | \$119,178 | \$66 | \$109,890 | \$60 | 92% | 206 |
| Clay | | | | | | | | | | |
| 2015 | YTD | 9 | \$54,000 | 1339 | \$35,891 | \$28 | \$41,477 | \$30 | 116% | 225 |
| 2016 | YTD | 2 | \$25,200 | 947 | \$26,450 | \$26 | \$25,200 | \$25 | 95% | 95 |
| 2017 | YTD | 3 | \$60,900 | 1897 | \$76,233 | \$44 | \$74,966 | \$44 | 98% | 193 |
| Cleburne | | | | | | | | | | |
| 2015 | YTD | 54 | \$121,387 | 1700 | \$153,432 | \$86 | 143,593 | \$80 | 94% | 144 |
| 2016 | YTD | 38 | \$112,500 | 1855 | \$186,090 | \$94 | 169,297 | \$86 | 91% | 215 |
| 2017 | YTD | 41 | \$115,000 | 1587 | \$173,824 | \$101 | 158,902 | \$92 | 91% | 110 |
| Conway | | | | | | | | | | |
| 2015 | YTD | 8 | \$99,750 | 1603 | \$105,412 | \$68 | \$95,162 | \$61 | 90% | 196 |
| 2016 | YTD | 16 | \$62,250 | 1596 | \$89,712 | \$52 | \$86,664 | \$50 | 97% | 156 |
| 2017 | YTD | 24 | \$65,000 | 1519 | \$89,891 | \$58 | \$86,179 | \$55 | 96% | 119 |
| Faulkner | | | | | | | | | | |
| 2015 | YTD | 189 | \$139,000 | 1864 | \$160,570 | \$85 | \$154,761 | \$82 | 96% | 85 |
| 2016 | YTD | 199 | \$145,000 | 1865 | \$165,015 | \$85 | \$160,571 | \$83 | 97% | 76 |
| 2017 | YTD | 220 | \$146,700 | 1908 | \$171,645 | \$88 | \$166,819 | \$86 | 97% | 75 |
| Fulton | | | | | | | | | | |
| 2015 | YTD | 3 | \$48,000 | 1556 | \$85,533 | \$55 | \$71,000 | \$45 | 83% | 293 |
| 2016 | YTD | 7 | \$35,000 | 1627 | \$90,214 | \$52 | \$80,786 | \$47 | 90% | 97 |
| 2017 | YTD | 8 | \$48,450 | 1603 | \$89,262 | \$50 | \$86,537 | \$48 | 97% | 336 |
| Garland | | | | | | | | | | |
| 2015 | YTD | 121 | \$120,000 | 1974 | \$170,506 | \$82 | \$160,493 | \$77 | 94% | 151 |
| 2016 | YTD | 135 | \$139,900 | 2051 | \$178,291 | \$85 | \$166,578 | \$79 | 93% | 138 |
| 2017 | YTD | 161 | \$129,900 | 2051 | \$182,183 | \$84 | \$173,786 | \$80 | 95% | 122 |
| Grant | | | | | | | | | | |
| 2015 | YTD | 10 | \$130,500 | 1827 | \$128,261 | \$66 | \$121,235 | \$62 | 95% | 72 |
| 2016 | YTD | 17 | \$116,000 | 1629 | \$131,538 | \$75 | \$129,369 | \$74 | 98% | 69 |
| 2017 | YTD | 18 | \$108,750 | 1660 | \$102,145 | \$62 | \$99,956 | \$60 | 98% | 59 |
| Greene | | | | | | | | | | |
| 2015 | YTD | 57 | \$119,800 | 1864 | \$131,210 | \$69 | \$125,892 | \$66 | 96% | 83 |
| 2016 | YTD | 61 | \$116,500 | 1810 | \$130,089 | \$68 | \$125,066 | \$66 | 96% | 79 |
| 2017 | YTD | 59 | \$107,500 | 1673 | \$117,172 | \$69 | \$113,720 | \$67 | 97% | 61 |

| Year & County | Time Range | # Sold | | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-------------------|------------|--------|-----------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Hot Spring | | | | | | | | | | |
| 2015 | YTD | 14 | \$74,700 | 1542 | \$89,196 | \$55 | \$82,371 | \$50 | 92% | 76 |
| 2016 | YTD | 21 | \$122,000 | 1773 | \$134,072 | \$72 | \$128,205 | \$69 | 96% | 101 |
| 2017 | YTD | 14 | \$51,000 | 1445 | \$83,406 | \$56 | \$78,401 | \$53 | 94% | 119 |
| Izard | | | | | | | | | | |
| 2015 | YTD | 8 | \$41,200 | 1257 | \$47,012 | \$39 | \$41,800 | \$34 | 89% | 235 |
| 2016 | YTD | 7 | \$43,900 | 1600 | \$51,214 | \$33 | \$45,328 | \$29 | 89% | 204 |
| 2017 | YTD | 15 | \$57,000 | 1224 | \$78,906 | \$68 | \$71,050 | \$62 | 90% | 135 |
| Jefferson | | | | | | | | | | |
| 2015 | YTD | 44 | \$72,500 | 1903 | \$95,778 | \$48 | \$89,969 | \$45 | 94% | 159 |
| 2016 | YTD | 55 | \$74,000 | 1829 | \$87,186 | \$47 | \$82,983 | \$44 | 95% | 97 |
| 2017 | YTD | 43 | \$84,000 | 2050 | \$106,693 | \$51 | \$97,441 | \$47 | 91% | 165 |
| Lonoke | | | | | | | | | | |
| 2015 | YTD | 126 | \$132,750 | 1771 | \$141,908 | \$79 | \$138,184 | \$77 | 97% | 90 |
| 2016 | YTD | 145 | \$130,000 | 1830 | \$138,823 | \$74 | \$135,388 | \$72 | 98% | 84 |
| 2017 | YTD | 66 | \$136,500 | 1823 | \$155,471 | \$84 | \$151,514 | \$82 | 97% | 66 |
| Perry | | | | | | | | | | |
| 2015 | YTD | 5 | \$60,300 | 1549 | \$78,010 | \$50 | \$74,460 | \$49 | 95% | 122 |
| 2016 | YTD | 6 | \$47,350 | 1481 | \$49,533 | \$33 | \$48,133 | \$32 | 97% | 102 |
| 2017 | YTD | 3 | \$128,000 | 1937 | \$218,363 | \$99 | \$209,396 | \$95 | 96% | 233 |
| Polk | | | | | | | | | | |
| 2015 | YTD | 18 | \$92,500 | 1566 | \$143,016 | \$84 | \$134,638 | \$79 | 94% | 273 |
| 2016 | YTD | 24 | \$80,750 | 1539 | \$108,191 | \$68 | \$103,212 | \$64 | 95% | 180 |
| 2017 | YTD | 30 | \$81,000 | 1347 | \$99,653 | \$75 | \$93,506 | \$71 | 94% | 240 |
| Pulaski | | | | | | | | | | |
| 2015 | YTD | 564 | \$145,000 | 1965 | \$180,351 | \$86 | \$173,780 | \$83 | 96% | 91 |
| 2016 | YTD | 647 | \$148,000 | 1951 | \$183,133 | \$88 | \$177,183 | \$85 | 97% | 75 |
| 2017 | YTD | 559 | \$159,000 | 2081 | \$201,425 | \$89 | \$193,660 | \$86 | 96% | 72 |
| Saline | | | | | | | | | | |
| 2015 | YTD | 196 | \$155,950 | 1978 | \$178,445 | \$87 | \$173,561 | \$85 | 97% | 102 |
| 2016 | YTD | 208 | \$142,700 | 1894 | \$167,663 | \$85 | \$161,952 | \$82 | 97% | 73 |
| 2017 | YTD | 212 | \$151,500 | 1949 | \$183,164 | \$90 | \$178,971 | \$88 | 98% | 69 |
| Sharp | | | | | | | | | | |
| 2015 | YTD | 12 | \$47,200 | 1429 | \$64,125 | \$42 | \$60,366 | \$40 | 94% | 302 |
| 2016 | YTD | 25 | \$47,400 | 1276 | \$66,824 | \$50 | \$62,087 | \$47 | 93% | 263 |
| 2017 | YTD | 30 | \$61,200 | 1735 | \$103,780 | \$54 | \$91,170 | \$47 | 88% | 254 |
| Van Buren | | | | | | | | | | |
| 2014 | YTD | 21 | \$45,000 | 1305 | \$59,654 | \$45 | \$48,709 | \$37 | 82% | 243 |
| 2015 | YTD | 27 | \$85,000 | 1647 | \$133,831 | \$80 | \$119,334 | \$70 | 89% | 200 |
| 2017 | YTD | 20 | \$137,000 | 1958 | \$169,201 | \$80 | \$159,631 | \$75 | 94% | 131 |
| White | | | | | | | | | | |
| 2015 | YTD | 87 | \$124,000 | 1709 | \$134,214 | \$79 | \$131,178 | \$75 | 98% | 104 |
| 2016 | YTD | 83 | \$98,185 | 1777 | \$117,755 | \$65 | \$112,891 | \$62 | 96% | 115 |
| 2017 | YTD | 84 | \$111,250 | 1847 | \$139,234 | \$72 | \$133,270 | \$69 | 96% | 74 |

| Year & Area | Time Range | # Sold | Median Sold \$\$ | Avg Sold Price | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|--|----------------|----------------|---------------|----------------|-------------|--------|---------|
| Area 163 | | | Hot Springs Village - Fountain Lake School District | | | | | | | |
| 2015 | YTD | 38 | \$173,950 | 2247 | \$217,603 | \$93 | \$207,540 | \$89 | 95% | 128 |
| 2016 | YTD | 36 | \$188,350 | 2250 | \$214,586 | \$91 | \$203,802 | \$87 | 95% | 111 |
| 2017 | YTD | 35 | \$215,000 | 2299 | \$218,247 | \$93 | \$206,965 | \$89 | 95% | 148 |
| Area 164 | | | Hot Springs Village - Jessieville School District | | | | | | | |
| 2015 | YTD | 19 | \$72,800 | 1674 | \$98,073 | \$57 | \$89,034 | \$51 | 91% | 163 |
| 2016 | YTD | 26 | 129000 | 1,874 | \$130,865 | \$67 | \$123,371 | \$63 | 94% | 119 |
| 2017 | YTD | 35 | 100000 | 1910 | \$129,645 | \$67 | \$122,811 | \$63 | 95% | 93 |