

# CARMLS, Inc.

## Monthly Statistical Information

### February, 2020

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**Sales Closed by County for February 2020 . . . . .pg 2**

**Sales Closed by County for Year To Date 2020 . . . . .pg 4**

**CARMLS Real Estate Information**  
**Sales Closed by Area for February 2020**  
**Single Family Residential**

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Clark</b>										
2018	Feb	3	\$85,000	1310	\$98,128	\$75	\$91,333	\$70	93%	276
2019	Feb	6	\$48,506	1679	\$81,533	\$48	\$75,635	\$44	93%	200
2020	Feb	10	\$78,288	1555	\$110,198	\$68	\$107,187	\$66	97%	44
<b>Clay</b>										
2018	Feb	2	\$55,500	1311	\$52,500	\$38	\$55,500	\$40	106%	5
2019	Feb	1	\$92,000	1557	\$93,000	\$60	\$92,000	\$59	99%	135
2020	Feb	7	\$74,500	1433	\$70,185	\$49	\$66,985	\$47	95%	27
<b>Cleburne</b>										
2018	Feb	23	\$106,500	1846	\$239,073	\$113	\$214,695	\$102	90%	188
2019	Feb	29	\$142,500	1756	\$187,809	\$98	\$179,829	\$94	96%	162
2020	Feb	29	\$162,500	1930	\$178,251	\$94	\$169,758	\$90	95%	101
<b>Conway</b>										
2018	Feb	10	\$84,900	1561	\$105,970	\$63	\$103,770	\$62	98%	82
2019	Feb	13	\$91,500	1823	\$130,930	\$69	\$152,753	\$72	117%	98
2020	Feb	11	\$110,000	1673	\$126,791	\$72	\$125,115	\$71	99%	86
<b>Faulkner</b>										
2018	Feb	99	\$150,000	1893	\$186,258	\$95	\$182,759	\$93	98%	51
2019	Feb	105	\$150,000	1865	\$176,735	\$93	\$171,933	\$90	97%	82
2020	Feb	112	\$162,750	1838	\$186,427	\$100	\$181,925	\$97	98%	40
<b>Fulton</b>										
2018	Feb	2	\$134,250	1596	\$144,200	\$89	\$134,250	\$83	93%	36
2019	Feb	0	\$0	0	\$0	\$0	\$0	\$0	0%	0
2020	Feb	7	\$105,000	1696	\$139,842	\$78	\$129,642	\$72	93%	167
<b>Garland</b>										
2018	Feb	96	\$145,000	1828	\$168,749	\$92	\$161,741	\$89	96%	95
2019	Feb	97	\$154,000	1894	\$201,262	\$103	\$193,606	\$98	96%	88
2020	Feb	111	\$132,000	1744	\$178,828	\$103	\$172,205	\$99	96%	62
<b>Grant</b>										
2018	Feb	12	\$137,000	1658	\$154,133	\$91	\$149,783	\$88	97%	70
2019	Feb	14	\$128,750	1730	\$150,035	\$86	\$145,957	\$83	97%	74
2020	Feb	9	\$135,000	1842	\$133,361	\$74	\$132,633	\$74	99%	58
<b>Greene</b>										
2018	Feb	30	\$115,250	1695	\$123,026	\$72	\$118,241	\$70	96%	54
2019	Feb	38	\$128,450	1579	\$137,576	\$86	\$134,263	\$83	98%	77
2020	Feb	39	\$127,507	1590	\$139,110	\$89	\$130,372	\$83	94%	63
<b>Hot Spring</b>										
2018	Feb	13	\$120,000	1755	\$140,469	\$79	\$136,069	\$76	97%	96
2019	Feb	22	\$86,450	1643	\$109,085	\$63	\$102,736	\$59	94%	79
2020	Feb	19	\$99,000	1769	\$110,815	\$63	\$107,775	\$62	97%	50

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Izard</b>										
2018	Feb	2	\$21,661	1134	\$22,700	\$19	\$21,661	\$18	95%	186
2019	Feb	5	\$170,000	1487	\$159,640	\$110	\$152,180	\$105	95%	77
2020	Feb	9	\$80,000	1721	\$127,800	\$73	\$114,044	\$66	89%	112
<b>Jefferson</b>										
2018	Feb	23	\$90,500	1950	\$112,223	\$54	\$105,791	\$50	94%	88
2019	Feb	33	\$84,500	2039	\$108,056	\$54	\$103,392	\$51	96%	108
2020	Feb	36	\$98,500	1920	\$111,016	\$55	\$107,030	\$52	96%	71
<b>Lonoke</b>										
2018	Feb	81	\$140,000	1873	\$162,620	\$85	\$157,810	\$82	97%	62
2019	Feb	75	\$144,000	1763	\$163,406	\$90	\$160,371	\$88	98%	58
2020	Feb	96	\$158,727	1791	\$169,733	\$94	\$167,258	\$93	99%	52
<b>Perry</b>										
2018	Feb	7	\$120,000	1883	\$150,635	\$70	\$138,657	\$65	92%	137
2019	Feb	5	\$117,000	1660	\$138,860	\$84	\$134,200	\$81	97%	34
2020	Feb	7	\$95,000	1324	\$113,421	\$96	\$110,078	\$90	97%	63
<b>Polk</b>										
2018	Feb	17	\$145,000	2212	\$138,852	\$62	\$136,311	\$61	98%	266
2019	Feb	13	\$60,000	1241	\$62,303	\$49	\$60,696	\$48	97%	145
2020	Feb	12	\$82,000	1406	\$94,783	\$69	\$88,771	\$63	94%	89
<b>Pulaski</b>										
2018	Feb	373	\$168,000	2034	\$212,349	\$98	\$204,569	\$94	96%	64
2019	Feb	355	\$150,000	1989	\$207,758	\$94	\$198,744	\$90	96%	65
2020	Feb	374	\$168,807	1981	\$201,570	\$96	\$194,733	\$93	97%	55
<b>Saline</b>										
2018	Feb	119	\$151,540	1884	\$181,404	\$93	\$177,452	\$91	98%	69
2019	Feb	161	\$172,000	2016	\$206,820	\$57	\$201,894	\$98	98%	57
2020	Feb	186	\$164,950	1989	\$210,987	\$102	\$204,646	\$100	97%	61
<b>Sharp</b>										
2018	Feb	10	\$51,750	1429	\$58,259	\$44	\$54,640	\$40	94%	190
2019	Feb	16	\$61,900	1487	\$82,643	\$50	\$75,568	\$47	91%	191
2020	Feb	6	\$46,950	1381	\$70,433	\$51	\$65,300	\$47	93%	191
<b>Van Buren</b>										
2018	Feb	19	\$93,000	1762	\$119,068	\$65	\$108,156	\$58	91%	88
2019	Feb	18	\$90,935	1722	\$117,944	\$70	\$106,353	\$62	90%	154
2020	Feb	16	\$105,000	1606	\$128,450	\$77	\$124,493	\$70	97%	161
<b>White</b>										
2018	Feb	50	\$113,200	1922	\$141,604	\$69	\$133,925	\$65	95%	72
2019	Feb	59	\$101,000	1679	\$126,473	\$71	\$121,153	\$68	96%	126
2020	Feb	62	\$113,750	1769	\$129,500	\$71	\$125,470	\$68	97%	66
<b>Area 163</b>										
<b>Hot Springs Village - Fountain Lake School District</b>										
2018	Feb	21	\$205,000	2580	\$253,142	\$96	\$241,138	\$92	95%	166
2019	Feb	21	\$215,000	2346	\$252,435	\$106	\$240,046	\$101	95%	91
2020	Feb	31	\$235,000	2381	\$251,719	\$104	\$240,372	\$100	95%	106

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Area 164</b>										
<b>Hot Springs Village - Jessieville School District</b>										
2018	Feb	15	\$120,000	1601	\$126,400	\$76	\$118,926	\$71	94%	65
2019	Feb	16	\$104,000	1818	\$134,200	\$71	\$130,463	\$69	97%	60
2020	Feb	11	\$130,000	1798	\$137,909	\$85	\$134,754	\$83	98%	36

**CARMLS Real Estate Information  
Sales Closed by Area for YTD 2020  
Single Family Residential**

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Clark</b>										
2018	YTD	7	\$104,100	2182	\$122,232	\$65	\$111,700	\$60	91%	180
2019	YTD	10	\$137,000	1960	\$125,960	\$63	\$118,681	\$59	94%	160
2020	YTD	22	\$96,950	1631	\$112,217	\$69	\$106,076	\$66	95%	64
<b>Clay</b>										
2018	YTD	3	\$78,500	1300	\$63,833	\$48	\$63,166	\$47	99%	31
2019	YTD	2	\$62,500	2334	\$70,750	\$38	\$62,500	\$35	88%	143
2020	YTD	10	\$79,200	1749	\$91,810	\$50	\$87,330	\$48	95%	57
<b>Cleburne</b>										
2018	YTD	44	\$141,500	1960	\$236,699	\$112	\$216,125	\$102	91%	175
2019	YTD	50	\$145,125	1865	\$192,115	\$98	\$180,245	\$92	94%	133
2020	YTD	53	\$157,000	1878	\$185,683	\$99	\$175,118	\$93	94%	106
<b>Conway</b>										
2018	YTD	14	\$106,450	1648	\$116,164	\$68	\$112,221	\$65	97%	109
2019	YTD	22	\$111,250	1902	\$141,231	\$74	\$150,513	\$78	107%	95
2020	YTD	25	\$110,000	1757	\$136,712	\$74	\$125,759	\$68	92%	116
<b>Faulkner</b>										
2018	YTD	187	\$155,000	1848	\$180,278	\$95	\$175,119	\$92	97%	55
2019	YTD	187	\$155,000	1897	\$181,353	\$94	\$176,990	\$92	98%	70
2020	YTD	219	\$166,000	1847	\$190,433	\$101	\$186,408	\$99	98%	43
<b>Fulton</b>										
2018	YTD	4	\$74,200	1315	\$95,825	\$69	\$89,225	\$64	93%	65
2019	YTD	6	\$126,450	1488	\$123,366	\$91	\$120,800	\$88	98%	222
2020	YTD	12	\$102,500	1701	\$121,041	\$69	\$111,815	\$64	92%	120
<b>Garland</b>										
2018	YTD	187	\$150,000	1840	\$169,062	\$92	\$161,857	\$88	96%	111
2019	YTD	187	\$140,000	1863	\$186,232	\$95	\$177,706	\$90	95%	78
2020	YTD	231	\$153,000	1857	\$200,788	\$104	\$193,003	\$100	96%	74
<b>Grant</b>										
2018	YTD	24	\$148,000	1794	\$162,545	\$90	\$158,212	\$88	97%	76
2019	YTD	17	\$128,500	1736	\$145,729	\$84	\$141,611	\$81	97%	85
2020	YTD	17	\$135,000	1858	\$157,238	\$84	\$154,354	\$82	98%	60
<b>Greene</b>										
2018	YTD	65	\$104,900	1700	\$116,484	\$68	\$111,976	\$65	96%	65
2019	YTD	61	\$125,000	1735	\$134,681	\$76	\$130,845	\$74	97%	69
2020	YTD	63	\$124,900	1663	\$144,787	\$84	\$135,737	\$78	94%	64

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Hot Spring</b>										
2018	YTD	25	\$102,100	1603	\$116,084	\$74	\$110,793	\$71	95%	109
2019	YTD	40	\$86,450	1761	\$119,812	\$64	\$114,091	\$60	95%	78
2020	YTD	35	\$90,000	1630	\$105,305	\$66	\$102,106	\$64	97%	41
<b>Izard</b>										
2018	YTD	13	\$48,000	1252	\$64,684	\$58	\$60,394	\$52	93%	94
2019	YTD	11	\$101,800	1334	\$131,890	\$125	\$125,654	\$118	95%	154
2020	YTD	17	\$76,000	1603	\$113,694	\$68	\$104,657	\$63	92%	86
<b>Jefferson</b>										
2018	YTD	53	\$64,500	1819	\$96,956	\$49	\$92,166	\$46	95%	85
2019	YTD	56	\$82,250	1971	\$110,981	\$55	\$105,130	\$52	95%	89
2020	YTD	67	\$87,000	1774	\$108,140	\$58	\$103,229	\$55	95%	67
<b>Lonoke</b>										
2018	YTD	154	\$140,000	1831	\$155,371	\$83	\$151,196	\$81	97%	57
2019	YTD	134	\$145,000	1794	\$163,030	\$89	\$159,962	\$87	98%	66
2020	YTD	193	\$155,000	1804	\$165,539	\$91	\$162,433	\$90	98%	55
<b>Perry</b>										
2018	YTD	10	\$96,500	1729	\$133,424	\$72	\$122,160	\$66	92%	129
2019	YTD	7	\$125,000	1643	\$167,742	\$104	\$136,928	\$84	82%	54
2020	YTD	7	\$125,000	1643	\$167,742	\$104	\$136,928	\$84	82%	54
<b>Polk</b>										
2018	YTD	35	\$145,000	2025	\$148,699	\$83	\$143,161	\$80	96%	206
2019	YTD	22	\$66,500	1314	\$86,920	\$73	\$82,884	\$69	95%	127
2020	YTD	26	\$82,000	1623	\$103,945	\$63	\$98,882	\$59	95%	125
<b>Pulaski</b>										
2018	YTD	687	\$160,000	1985	\$201,442	\$95	\$194,733	\$91	97%	65
2019	YTD	676	\$155,950	1971	\$204,808	\$94	\$197,275	\$91	96%	61
2020	YTD	497	\$164,550	1996	\$207,357	\$98	\$200,261	\$94	97%	54
<b>Saline</b>										
2018	YTD	222	\$155,435	1946	\$186,399	\$93	\$182,081	\$91	98%	62
2019	YTD	281	\$168,000	1960	\$198,761	\$98	\$192,751	\$95	97%	56
2020	YTD	309	\$165,900	2003	\$206,938	\$99	\$200,743	\$97	97%	61
<b>Sharp</b>										
2018	YTD	27	\$72,000	1634	\$100,107	\$60	\$93,138	\$56	93%	207
2019	YTD	30	\$59,400	1347	\$87,163	\$60	\$82,806	\$58	95%	339
2020	YTD	36	\$47,500	1443	\$92,508	\$60	\$80,900	\$53	87%	124
<b>Van Buren</b>										
2018	YTD	32	\$100,450	1711	\$112,217	\$64	\$102,665	\$58	91%	115
2019	YTD	26	\$87,500	1689	\$119,157	\$68	\$107,925	\$61	91%	148
2020	YTD	31	\$95,000	1609	\$124,846	\$72	\$120,216	\$67	96%	149
<b>White</b>										
2018	YTD	101	\$114,600	1850	\$135,410	\$70	\$128,809	\$69	95%	74
2019	YTD	107	\$105,500	1750	\$134,355	\$73	\$128,647	\$70	96%	116
2020	YTD	105	\$102,000	1688	\$118,387	\$68	\$114,172	\$66	96%	64

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Area 163</b>										
<b>Hot Springs Village - Fountain Lake School District</b>										
2018	YTD	101	\$114,600	1850	\$135,410	\$70	\$128,809	\$67	95%	77
2019	YTD	44	\$212,000	2305	\$247,532	\$105	\$236,726	\$101	96%	89
2020	YTD	58	\$225,500	2404	\$253,753	\$104	\$243,912	\$100	96%	112
<b>Area 164</b>										
<b>Hot Springs Village - Jessieville School District</b>										
2018	YTD	33	\$132,500	1740	\$143,966	\$81	\$137,037	\$77	95%	62
2019	YTD	30	\$104,000	1798	\$132,540	\$72	\$126,813	\$69	96%	62
2020	YTD	29	\$129,000	1784	\$149,868	\$85	\$145,744	\$83	97%	52