CARMLS, Inc.

Monthly Statistical Information

March, 2015

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CARMLS Real Estate Information Sales Closed by Area for March 2015 Single Family Residential

| Single Family Residential | | | | | | | | | | |
|---------------------------|---------------|-----------|---------------------|-----------------|----------------------------|------------------|----------------------|----------------|--------|------------|
| Year & County Clark | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
| 2013 | Mar | 6 | \$54,000 | 1638 | \$68,580 | \$44 | \$61,980 | \$40 | 90% | 95 |
| 2014 | Mar | 6 | \$58,750 | 1715 | \$71,158 | \$43 | \$65,766 | \$40 | 92% | 134 |
| 2015 | Mar | 4 | \$125,000 | 2013 | | | \$138,250 | \$70 | | 252 |
| | | | ¥.=0,000 | | * · · · · , · · · · | V .= | + 100,200 | V · · · | | |
| Clay | | | | | | | | | | |
| 2013 | Mar | 6 | \$59,950 | 1406 | \$57,400 | \$41 | \$50,633 | \$35 | 88% | 426 |
| 2014 | Mar | 3 | \$20,000 | 1042 | \$20,000 | \$21 | \$17,366 | \$18 | 87% | 190 |
| 2015 | Mar | 1 | \$48,000 | 1148 | \$48,000 | \$21 | \$48,000 | \$21 | 100% | 0 |
| | | | | | | | | | | |
| Cleburne | | 4.0 | 1 | 4000 | 0.170 500 | 0.110 | # 101.051 | 0.400 | 000/ | 400 |
| 2013 | Mar | 18 | | 1639 | \$173,562 | \$110 | \$161,651 | \$102 | 93% | 133 |
| 2014 | Mar | 28 | \$137,450 | 1842 | \$192,875 | \$94 | \$178,998 | \$88 | 93% | 173 |
| 2015 | Mar | 30 | \$146,950 | 2200 | \$182,211 | \$80 | \$173,705 | \$76 | 95% | 171 |
| Conway | | | | | | | | | | |
| 2013 | Mar | 9 | \$88,800 | 1907 | \$132,577 | \$73 | \$111,855 | \$61 | 84% | 161 |
| 2014 | Mar | 6 | \$73,000 | 1743 | \$83,866 | \$52 | \$81,383 | \$51 | 97% | 158 |
| 2015 | Mar | 7 | \$62,999 | 2112 | \$79,757 | | \$73,571 | \$34 | | 177 |
| | | | , , , , | | + -, - | | + = /- | *- | | |
| Faulkner | | | | | | | | | | |
| 2013 | Mar | 126 | \$148,500 | 2005 | \$185,038 | \$88 | \$180,078 | \$85 | 97% | 110 |
| 2014 | Mar | 98 | \$140,000 | 1824 | \$151,460 | \$83 | \$147,021 | \$81 | 97% | 77 |
| 2015 | Mar | 126 | \$148,500 | 2005 | \$185,038 | \$88 | \$180,078 | \$85 | 97% | 110 |
| | | | | | | | | | | |
| Fulton | | _ | • | _ | • | | •- | • | | |
| 2013 | Mar | 0 | \$0 | 0 | \$0 | \$0 | \$0 | \$0 | 0% | 0 |
| 2014 | Mar | 0 | \$0 \$0 | 0 | \$0 \$0 | \$0 COL | \$0 \$0 | \$0 \$0 | 0% | 0 |
| 2015 | Mar | 0 | \$0 | 0 | \$0 | \$0 | \$0 | \$0 | 0% | 0 |
| Garland | | | | | | | | | | |
| 2013 | Mar | 61 | \$112,000 | 1893 | \$142,921 | \$75 | \$135,583 | \$71 | 95% | 188 |
| 2014 | Mar | 91 | \$121,000 | 1954 | \$144,148 | \$73 | \$135,625 | \$69 | 94% | 160 |
| 2015 | Mar | 93 | | 1877 | \$154,385 | | \$146,893 | \$74 | _ | 141 |
| | | | | | | | | | , | |
| Grant | | | | | | | | | | |
| 2013 | Mar | | \$105,000 | 1887 | \$183,884 | \$84 | \$152,319 | \$73 | 83% | 152 |
| 2014 | Mar | 12 | \$106,000 | 1834 | \$111,359 | \$62 | \$106,591 | \$59 | 96% | 96 |
| 2015 | Mar | 5 | \$95,711 | 1741 | \$95,665 | \$55 | \$91,499 | \$53 | 96% | 112 |
| 0 | | | | | | | | | | |
| Greene 2013 | Mor | 28 | \$58,450 | 1500 | ¢01 /10 | \$54 | \$85,552 | ¢ 50 | 94% | 07 |
| 2013 | Mar Mar | 44 | | 1588 1595 | \$91,410 \$103,729 | \$61 | \$99,267 | \$50 \$58 | 96% | 87 111 |
| 2014 | Mar | 35 | \$91,300 | 1695 | \$103,729 | | \$103,537 | \$59 | | 109 |
| 2013 | iviai | 55 | ψυ 1,500 | 1090 | ψ10-4,002 | ΨυΖ | ψ100,001 | ψυσ | 33 /0 | 103 |
| Hot Sprin | g | | | | | | | | | |
| 2013 | Mar | 5 | \$162,400 | 1850 | \$144,860 | \$78 | \$140,080 | \$75 | 97% | 112 |
| 2014 | Mar | 21 | \$83,000 | 1550 | \$95,900 | \$62 | \$90,838 | \$58 | 95% | 97 |
| 2015 | Mar | 19 | \$140,000 | 1924 | \$136,668 | | \$131,038 | \$69 | | 123 |
| | | | _ | | | | | | | |

| Year & County Izard | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|---------------------------|---------------|-----------|---------------------|-----------------|-------------------|------------------|------------------------|----------------|--------|------------|
| 2013 | Mar | 4 | \$40,000 | 1915 | \$121,725 | \$56 | \$99,250 | \$44 | 82% | 609 |
| 2014 | Mar | 2 | \$131,250 | 2156 | \$139,250 | \$74 | \$131,250 | \$70 | 94% | 166 |
| 2015 | Mar | 7 | \$65,000 | 1458 | \$83,800 | \$60 | \$74,328 | \$53 | 89% | 197 |
| | | | | | | | | | | |
| Jefferson | | | | | | | | | | |
| 2013 | Mar | 37 | \$69,500 | 1862 | \$89,730 | \$47 | \$84,332 | \$43 | 94% | 174 |
| 2014 | Mar | 25 | \$72,000 | 1994 | \$101,364 | \$46 | \$92,714 | \$42 | 91% | 166 |
| 2015 | Mar | 37 | \$77,500 | 2103 | \$91,555 | \$45 | \$84,539 | \$41 | 92% | 181 |
| | | | | | | | | | | |
| Lonoke | | | | | | | | | | |
| 2013 | Mar | 77 | \$127,500 | 1737 | \$146,847 | \$86 | \$141,175 | \$82 | 96% | 88 |
| 2014 | Mar | 74 | \$129,900 | 1688 | \$136,347 | | \$133,418 | \$79 | 98% | 107 |
| 2015 | Mar | 85 | \$131,500 | 1671 | \$132,431 | \$78 | \$128,869 | \$76 | 97% | 94 |
| Daws. | | | | | | | | | | |
| Perry | Mar | 2 | #440 F00 | 1015 | 0454 000 | ФО 4 | \$450,500 | ድር | 4000/ | 00 |
| 2013 | Mar | | \$142,500 | 1615 | \$151,333 | \$94 | \$156,500 | \$96 | 103% | 99 |
| 2014 2015 | Mar | 1 | \$158,500 | 1892 2157 | \$157,000 | \$83 | \$158,500 \$183,500 | \$84 | 101% | 57 142 |
| 2013 | Mar | 1 | \$182,500 | 2137 | \$182,500 | \$88 | \$182,500 | \$88 | 100% | 142 |
| Polk | | | | | | | | | | |
| 2013 | Mar | 16 | \$85,000 | 1554 | \$103,112 | \$74 | \$96,800 | \$69 | 94% | 204 |
| 2013 | Mar | 13 | \$100,000 | | \$112.130 | \$59 | \$105,092 | \$56 | 94% | 207 |
| 2015 | Mar | 12 | \$73,500 | 1639 | \$83,237 | | \$80,328 | \$47 | 97% | 132 |
| 2010 | IVICI | 12 | ψ1 0,000 [| 1000 | ψ00,201 | <u> </u> Ψτο | ψ00,320 | ΨΤΙ | 37 70 | 102 |
| Pulaski | | | | | | | | | | |
| 2013 | Mar | 356 | \$147,500 | 1893 | \$181,431 | \$91 | \$173,732 | \$87 | 96% | 80 |
| 2014 | Mar | 348 | | 1947 | \$188,560 | \$89 | \$180,513 | \$85 | 96% | 89 |
| 2015 | Mar | 391 | \$154,900 | 2027 | \$195,370 | | \$187,536 | \$87 | 96% | 94 |
| | | | | | , , | | | | | |
| Saline | | | | | | | | | | |
| 2013 | Mar | 141 | \$147,800 | 1870 | \$175,667 | \$90 | \$171,254 | \$88 | 97% | 86 |
| 2014 | Mar | 125 | \$140,000 | 1922 | \$168,660 | \$85 | \$162,990 | \$82 | 97% | 87 |
| 2015 | Mar | 154 | \$145,750 | 1885 | \$162,692 | \$85 | \$157,669 | \$83 | 97% | 88 |
| | | | | | | | | | | |
| Sharp | | | | | | | | | | |
| 2013 | Mar | 4 | \$35,700 | 1160 | \$38,173 | \$32 | \$35,825 | \$30 | 94% | 94 |
| 2014 | Mar | 13 | \$73,000 | 1403 | \$85,260 | \$59 | \$72,784 | \$50 | 85% | 314 |
| 2015 | Mar | 10 | \$69,125 | 1631 | \$97,370 | \$55 | \$87,135 | \$49 | 89% | 367 |
| | | | | | | | | | | |
| Van Bure | | | | | | | | | | |
| 2013 | Mar | 17 | \$77,000 | 1160 | \$38,173 | | \$35,825 | \$30 | 94% | 94 |
| 2014 | Mar | 10 | \$41,750 | 1856 | \$125,580 | | \$116,700 | \$54 | 93% | 185 |
| 2015 | Mar | 10 | \$51,000 | 1326 | \$65,923 | \$49 | \$61,926 | \$46 | 94% | 109 |
| 180 1 | | | | | | | | | | |
| White | N 4 = | 40 | #4.40.000 | 4704 | #400.00 | Ф7 С | #400.000 | Φ7.4 | 070/ | 00 |
| 2013 | Mar | | \$142,000 | 1701 | \$126,225 | | \$122,362 | \$71 | 97% | 96 |
| 2014 | Mar | | \$124,000 | 1792 | \$123,584 | | \$118,776 | \$64 | 96% | 141 |
| 2015 | Mar | 65 | \$125,000 | 1918 | \$145,952 | \$77 | \$141,927 | \$75 | 97% | 126 |
| Year & | Time | # | Median | Avg Apx | Avg List | - | Avg Sold | \$/Apx | %SP/LP | Avg |
| Area | Range | Sold | Sold \$\$ | SQFT | Price | SQFT | Price | SQFT | | DOM |
| Area 163 | | | Hat Cari | nge Viller | o - Eountai | in Laka Sal | hool Distric | | | |
| 2013 | Mar | 21 | \$217,000 | 2398 | \$243,100 | 111 Lake SC | \$232,531 | \$94 | 96% | 107 |
| 2013 | Mar | | \$162,500 | 2091 | \$195,723 | | \$190,796 | \$94 \$89 | 96% | 107 |
| 2014 | Mar | | \$144,250 | 1958 | | | \$172,264 | \$83 | | 143 |
| 2013 | ivial | 14 | ψιππ,∠υυ[| 1 300 | ψ113,411 | φυτ | ψ112,204 | ψυδ | 30 /0 | 1+3 |
| Area 164 | | | Hot Sn | rings Villa | age - Jessi | eville Scho | ol District | | | |
| 2013 | Mar | 19 | \$92,605 | 1693 | | | \$101,342 | \$59 | 93% | 152 |
| 2014 | Mar | 21 | \$130,000 | 2069 | \$137,017 | | \$127,326 | \$62 | 93% | 157 |
| 2015 | Mar | 19 | \$92,605 | 1693 | | | \$101,342 | \$59 | | 152 |
| | | , | . ,[| | , | | . , | 7 | | |

CARMLS Real Estate Information Sales Closed by Area for YTD 2015 Single Family Residential

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|------------------|---------------|-----------|---------------------|-----------------|-------------------|------------------|-------------------|----------------|--------|------------|
| Clark | | | | | | . | | | | |
| 2013 | YTD | 17 | \$136,000 | 2105 | \$140,964 | \$63 | \$135,392 | \$60 | 96% | 123 |
| 2014 | YTD | 23 | \$75,000 | 1849 | \$96,199 | \$53 | \$87,830 | \$48 | 91% | 177 |
| 2015 | YTD | 13 | \$126,500 | 2051 | \$142,811 | \$69 | \$135,147 | \$65 | 95% | 229 |
| Clay | | | | | | | | | | |
| 2013 | YTD | 10 | \$51,000 | 1439 | \$37,102 | \$27 | \$42,130 | \$29 | 114% | 225 |
| 2014 | YTD | 4 | \$62,500 | 1502 | \$58,375 | \$41 | \$54,250 | \$37 | 93% | 158 |
| 2015 | YTD | 9 | \$54,000 | 1339 | \$35,891 | \$28 | \$41,477 | \$30 | 116% | 225 |
| Cleburne | | | | | | | | | | |
| 2013 | YTD | 84 | \$127,500 | 1878 | \$163,711 | \$84 | 154,347 | \$79 | 94% | 154 |
| 2014 | YTD | 56 | | 2009 | \$201,898 | \$90 | 187,555 | \$84 | 93% | 145 |
| 2015 | YTD | 84 | \$127,500 | 1878 | \$163,711 | \$84 | 154,347 | \$79 | 94% | 154 |
| Conway | | | | | | | | | | |
| 2013 | YTD | 16 | \$121,950 | 1816 | \$138,078 | \$84 | \$118,237 | \$70 | 86% | 162 |
| 2014 | YTD | 15 | \$84,000 | 1657 | \$97,613 | \$63 | \$93,746 | \$60 | 96% | 138 |
| 2015 | YTD | 16 | \$82,650 | 1820 | \$92,131 | \$53 | \$82,893 | \$47 | 90% | 183 |
| Faulkner | | | | | | | | | | |
| 2013 | YTD | 317 | \$136,950 | 1823 | \$161,000 | \$87 | \$156,663 | \$84 | 97% | 106 |
| 2014 | YTD | 288 | | 1826 | \$150,987 | \$82 | \$146,309 | \$79 | 97% | 95 |
| 2015 | YTD | 315 | \$143,900 | 1921 | \$170,357 | | \$164,888 | \$83 | 97% | 95 |
| Fulton | | | | | | | | | | |
| 2013 | YTD | 0 | \$0 | 0 | \$0 | \$0 | \$0 | \$0 | 0% | 0 |
| 2014 | YTD | 3 | \$50.900 | 1430 | \$76,266 | \$54 | \$66,633 | \$48 | 87% | 116 |
| 2015 | YTD | 3 | \$48,000 | 1556 | \$85,533 | \$55 | \$71,000 | \$45 | | 293 |
| Garland | | | | | | | | | | |
| 2013 | YTD | 165 | \$112,000 | 1846 | \$152,886 | \$78 | \$143,302 | \$73 | 94% | 146 |
| 2014 | YTD | 211 | \$125,000 | 1920 | \$155,986 | \$80 | \$146,336 | \$75 | 94% | 143 |
| 2015 | YTD | | \$128,250 | 1936 | | | \$154,971 | \$76 | | 149 |
| Grant | | | | | | | | | | |
| 2013 | YTD | 26 | \$118,500 | 1775 | \$156,465 | \$81 | \$138,663 | \$74 | 89% | 113 |
| 2014 | YTD | 23 | \$112,000 | 1713 | \$119,144 | \$68 | \$113,643 | \$65 | 95% | 83 |
| 2015 | YTD | 15 | \$95,711 | 1799 | | | \$111,323 | \$59 | | 86 |
| Greene | | | | | | | | | | |
| 2013 | YTD | 87 | \$94,000 | 1697 | \$107,809 | \$62 | \$103,031 | \$58 | 96% | 93 |
| 2014 | YTD | 101 | \$101,000 | 1733 | \$107,603 | \$62 | \$102,790 | \$59 | 97% | 101 |
| 2015 | YTD | 89 | \$105,000 | 1849 | | | \$114,663 | \$60 | | 90 |
| | | | | | | | | | | |

| Hot Spring | Avg DOM |
|--|------------|
| 2014 YTD | |
| | 129 |
| | 146 |
| 2013 YTD | 115 |
| 2013 YTD | |
| 2014 YTD 8 \$92,450 1977 \$132,893 \$73 \$122,237 \$67 92% 2015 YTD 15 \$51,000 1351 \$64,180 \$49 \$56,980 \$43 89% \$96,000 \$43 89% \$96,000 \$43 \$43 \$89% \$96,000 \$45 \$45 \$45 \$45 \$45 \$45 \$45 \$45 \$44 \$45 | 470 |
| Defferson | 289 |
| 2013 YTD | 217 |
| 2014 YTD 70 \$64,000 1885 \$91,596 \$45 \$82,982 \$41 91% 2015 YTD 82 \$77,000 1985 \$93,918 \$47 \$87,635 \$44 93% | |
| 2014 YTD 70 \$64,000 1885 \$91,596 \$45 \$82,982 \$41 91% 2015 YTD 82 \$77,000 1985 \$93,918 \$47 \$87,635 \$44 93% | 181 |
| Lonoke | 140 |
| 2013 YTD 200 \$128,571 1768 \$144,510 \$82 \$139,861 \$79 97% 2014 YTD 194 \$125,000 1689 \$130,416 \$76 \$126,440 \$74 97% 2015 YTD 211 \$132,000 1731 \$138,090 \$79 \$134,431 \$77 97% \$78 \$2013 YTD 5 \$142,500 1603 \$149,580 \$93 \$149,440 \$93 100% 2014 YTD 5 \$99,000 1703 \$119,580 \$72 \$118,200 \$71 99% 2015 YTD 6 \$85,150 1650 \$96,508 \$57 \$92,466 \$55 96% \$78 \$2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% \$82 \$171,108 \$82 96% 2014 YTD 919 \$137,500 1936 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% \$2015 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% \$819 \$147,500 1936 \$171,216 \$86 \$166,310 \$84 97% \$819 \$147,500 1936 \$171,216 \$86 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$166,310 | 167 |
| 2013 YTD 200 \$128,571 1768 \$144,510 \$82 \$139,861 \$79 97% 2014 YTD 194 \$125,000 1689 \$130,416 \$76 \$126,440 \$74 97% 2015 YTD 211 \$132,000 1731 \$138,090 \$79 \$134,431 \$77 97% \$78 \$2013 YTD 5 \$142,500 1603 \$149,580 \$93 \$149,440 \$93 100% 2014 YTD 5 \$99,000 1703 \$119,580 \$72 \$118,200 \$71 99% 2015 YTD 6 \$85,150 1650 \$96,508 \$57 \$92,466 \$55 96% \$78 \$2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% \$82 \$171,108 \$82 96% 2014 YTD 919 \$137,500 1936 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% \$2015 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% \$819 \$147,500 1936 \$171,216 \$86 \$166,310 \$84 97% \$819 \$147,500 1936 \$171,216 \$86 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$819 \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$84 97% \$166,310 \$166,310 | |
| 2014 YTD | 84 |
| Perry 2013 YTD 5 \$142,500 \$149,580 \$93 \$149,440 \$93 \$100% 2013 YTD 5 \$142,500 \$1603 \$149,580 \$93 \$149,440 \$93 \$100% 2014 YTD 5 \$99,000 \$1703 \$1119,580 \$72 \$118,200 \$71 \$99% 2015 YTD 6 \$85,150 \$1650 \$96,508 \$57 \$92,466 \$55 \$96% Polk 2013 YTD 36 \$82,500 \$1638 \$102,324 \$67 \$95,930 \$63 \$94% 2014 YTD 37 \$73,000 \$1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 \$1595 \$119,105 \$70 \$112,914 \$66 95% \$62 \$95% \$96% \$95% \$96% \$95% \$96% \$96% \$96% \$95% \$96% \$96% \$96% \$96% \$96 | 93 |
| 2013 YTD 5 \$142,500 1603 \$149,580 \$93 \$149,440 \$93 100% 2014 YTD 5 \$99,000 1703 \$119,580 \$72 \$118,200 \$71 99% 2015 YTD 6 \$85,150 1650 \$96,508 \$57 \$92,466 \$55 96% Polk 2013 YTD 36 \$82,500 1638 \$102,324 \$67 \$95,930 \$63 94% 2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% Pulaski 2013 YTD 891 \$147,500 1966 \$185,733 \$88 \$177,980 \$85 96% 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | 92 |
| 2013 YTD 5 \$142,500 1603 \$149,580 \$93 \$149,440 \$93 100% 2014 YTD 5 \$99,000 1703 \$119,580 \$72 \$118,200 \$71 99% 2015 YTD 6 \$85,150 1650 \$96,508 \$57 \$92,466 \$55 96% Polk 2013 YTD 36 \$82,500 1638 \$102,324 \$67 \$95,930 \$63 94% 2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% Pulaski 2013 YTD 891 \$147,500 1966 \$185,733 \$88 \$177,980 \$85 96% 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | |
| 2014 YTD 5 \$99,000 1703 \$119,580 \$72 \$118,200 \$71 99% 2015 YTD 6 \$85,150 1650 \$96,508 \$57 \$92,466 \$55 96% Polk 2013 YTD 36 \$82,500 1638 \$102,324 \$67 \$95,930 \$63 94% 2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% Pulaski 2013 YTD 891 \$147,500 1966 \$185,733 \$88 \$177,980 \$85 96% 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 345 \$139,00 | 115 |
| Polk 2013 YTD 6 \$85,150 1650 \$96,508 \$57 \$92,466 \$55 96% Polk 2013 YTD 36 \$82,500 1638 \$102,324 \$67 \$95,930 \$63 94% 2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% Pulaski 2013 YTD 891 \$147,500 1966 \$185,733 \$88 \$177,980 \$85 96% 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 345 \$139,000 1939 \$167,774 | 130 |
| 2013 YTD 36 \$82,500 1638 \$102,324 \$67 \$95,930 \$63 94% 2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% | 125 |
| 2013 YTD 36 \$82,500 1638 \$102,324 \$67 \$95,930 \$63 94% 2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% | |
| 2014 YTD 37 \$73,000 1842 \$109,369 \$55 \$98,389 \$51 90% 2015 YTD 30 \$79,900 1595 \$119,105 \$70 \$112,914 \$66 95% Pulaski 2013 YTD 891 \$147,500 1966 \$185,733 \$88 \$177,980 \$85 96% 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 | 195 |
| Pulaski 2015 YTD 891 \$147,500 1966 \$185,733 \$88 \$177,980 \$85 96% 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 | 206 |
| 2013 YTD 891 \$147,500 1966 \$185,733 \$88 \$177,980 \$85 96% 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | 213 |
| 2013 YTD 891 \$147,500 1966 \$185,733 \$88 \$177,980 \$85 96% 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | |
| 2014 YTD 919 \$137,500 1938 \$178,935 \$85 \$171,108 \$82 96% 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | 86 |
| 2015 YTD 967 \$148,000 1991 \$186,515 \$88 \$179,299 \$84 96% Saline 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | 89 |
| 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | 95 |
| 2013 YTD 322 \$150,000 1891 \$171,622 \$88 \$167,805 \$86 98% 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | |
| 2014 YTD 345 \$139,000 1939 \$167,774 \$84 \$161,399 \$81 96% 2015 YTD 353 \$152,000 1936 \$171,216 \$86 \$166,310 \$84 97% \$97% \$81 \$95% \$97% \$97% \$97% \$97% \$97% \$97% \$97% \$97 | 97 |
| 2015 YTD 353 \$152,000 | 88 |
| Sharp 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | 96 |
| 2013 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | |
| 2014 YTD 33 \$46,500 1445 \$72,790 \$48 \$63,209 \$41 87% | |
| | 332 |
| 0045 VTD 00 050 750 4504 070 000 040 070 504 044 0004 | 295 |
| 2015 YTD 22 \$53,750 1521 \$79,236 \$48 \$72,534 \$44 92% | 332 |
| Van Buren | |
| 2013 YTD 34 \$71,125 1472 \$100,650 \$65 \$93,154 \$59 93% | 225 |
| 2014 YTD 31 \$43,500 1482 \$80,920 \$49 \$70,641 \$43 87% | 225 |
| 2015 YTD 45 \$65,000 1518 \$106,668 \$67 \$96,371 \$61 90% | 162 |
| White | |
| 2013 YTD 125 \$123,000 1749 \$136,325 \$76 \$131,358 \$73 96% | 104 |
| 2014 YTD 147 \$124,000 1708 \$128,478 \$72 \$122,652 \$69 95% | 127 |
| 2015 YTD 152 \$124,450 1798 \$139,233 \$78 \$135,775 \$75 98% | 114 |

| Year & Area | Time Range | # Sold | Median Sold \$\$ | Avg Sold Price | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|----------------|---------------|-----------|---------------------|-------------------|-------------------|------------------|-------------------|----------------|--------|------------|
| Area 163 | | | Hot Spri | ings Villag | e - Fountai | in Lake Sc | hool District | t | | |
| 2013 | YTD | 51 | \$217,000 | 2276 | \$233,699 | \$99 | \$222,789 | \$95 | 95% | 131 |
| 2014 | YTD | 56 | \$213,000 | 2342 | \$240,390 | \$100 | \$231,256 | \$96 | 96% | 114 |
| 2015 | YTD | 52 | \$167,450 | 2169 | \$207,337 | \$91 | \$198,043 | \$87 | 96% | 132 |
| Area 164 | | | Hot S _l | orings Villa | ige - Jessi | eville Sch | ool District | | | |
| 2013 | YTD | 38 | \$95,000 | 1741 | \$112,402 | \$64 | \$106,040 | \$61 | 94% | 138 |
| 2014 | YTD | 45 | \$121,000 | 1984 | \$129,895 | \$65 | \$123,244 | \$62 | 95% | 150 |
| 2015 | YTD | 38 | \$76,500 | 1683 | \$103,573 | \$60 | \$95,188 | \$55 | 92% | 158 |