

# CARMLS, Inc.

## Monthly Statistical Information

March, 2016

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**Sales Closed by County for March 2016 .....pg 2**

**Sales Closed by County for Year To Date 2016 .....pg 4**

**CARMLS Real Estate Information**  
**Sales Closed by Area for March 2016**  
**Single Family Residential**

Year & County	Time Range	# Sold	Median Sold \$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Clark</b>										
2014	Mar	6	\$58,750	1715	\$71,158	\$43	\$65,766	\$40	92%	134
2015	Mar	4	\$125,000	2013	\$141,546	\$72	\$138,250	\$70	98%	252
2016	Mar	4	\$63,391	2062	\$79,795	\$40	\$73,695	\$36	92%	227
<b>Clay</b>										
2014	Mar	3	\$20,000	1042	\$20,000	\$21	\$17,366	\$18	87%	190
2015	Mar	1	\$48,000	1148	\$48,000	\$21	\$48,000	\$21	100%	0
2016	Mar	1	\$21,500	936	\$21,250	\$23	\$21,500	\$23	101%	8
<b>Cleburne</b>										
2014	Mar	28	\$137,450	1842	\$192,875	\$94	\$178,998	\$88	93%	173
2015	Mar	30	\$146,950	2200	\$182,211	\$80	\$173,705	\$76	95%	171
2016	Mar	32	\$115,500	1833	\$152,113	\$80	\$142,798	\$76	94%	130
<b>Conway</b>										
2014	Mar	6	\$73,000	1743	\$83,866	\$52	\$81,383	\$51	97%	158
2015	Mar	7	\$62,999	2112	\$79,757	\$37	\$73,571	\$34	92%	177
2016	Mar	8	\$52,500	1493	\$86,512	\$52	\$80,175	\$48	93%	408
<b>Faulkner</b>										
2014	Mar	98	\$140,000	1824	\$151,460	\$83	\$147,021	\$81	97%	77
2015	Mar	126	\$148,500	2005	\$185,038	\$88	\$180,078	\$85	97%	110
2016	Mar	102	\$141,500	1831	\$160,976	\$85	\$157,060	\$83	98%	85
<b>Fulton</b>										
2014	Mar	0	\$0	0	\$0	\$0	\$0	\$0	#DIV/0!	0
2015	Mar	0	\$0	0	\$0	\$0	\$0	\$0	#DIV/0!	0
2016	Mar	2	\$79,000	1670	\$94,400	\$57	\$79,000	\$47	84%	412
<b>Garland</b>										
2014	Mar	91	\$121,000	1954	\$144,148	\$73	\$135,625	\$69	94%	160
2015	Mar	93	\$137,400	1877	\$154,385	\$78	\$146,893	\$74	95%	141
2016	Mar	98	\$146,000	\$2,017	190,734	\$89	\$181,469	\$85.00	95%	97
<b>Grant</b>										
2014	Mar	12	\$106,000	1834	\$111,359	\$62	\$106,591	\$59	96%	96
2015	Mar	5	\$95,711	1741	\$95,665	\$55	\$91,499	\$53	96%	112
2016	Mar	14	\$121,250	1587	150,157	\$90	\$143,658	\$86.00	96%	88
<b>Greene</b>										
2014	Mar	44	\$110,000	1595	\$103,729	\$61	\$99,267	\$58	96%	111
2015	Mar	35	\$91,300	1695	\$104,682	\$62	\$103,537	\$59	99%	109
2016	Mar	40	\$107,250	1823	\$128,726	\$70	\$125,809	\$68	98%	109
<b>Hot Spring</b>										
2014	Mar	21	\$83,000	1550	\$95,900	\$62	\$90,838	\$58	95%	97
2015	Mar	19	\$140,000	1924	\$136,668	\$72	\$131,038	\$69	96%	123
2016	Mar	19	\$85,000	1702	\$105,763	\$57	\$100,763	\$55	95%	103

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Izard</b>										
2014	Mar	2	\$131,250	2156	\$139,250	\$74	\$131,250	\$70	94%	166
2015	Mar	7	\$65,000	1458	\$83,800	\$60	\$74,328	\$53	89%	197
2016	Mar	4	\$56,000	1354	\$71,900	\$52	\$68,025	\$50.00	95%	232
<b>Jefferson</b>										
2014	Mar	25	\$72,000	1994	\$101,364	\$46	\$92,714	\$42	91%	166
2015	Mar	37	\$77,500	2103	\$91,555	\$45	\$84,539	\$41	92%	181
2016	Mar	32	\$70,000	1893	92,864	\$48	\$88,116	\$46	95%	113
<b>Lonoke</b>										
2014	Mar	74	\$129,900	1688	\$136,347	\$80	\$133,418	\$79	98%	107
2015	Mar	85	\$131,500	1671	\$132,431	\$78	\$128,869	\$76	97%	94
2016	Mar	92	\$140,500	1795	152,786	\$83	\$149,499	\$81	98%	70
<b>Perry</b>										
2014	Mar	2	\$158,500	1892	\$157,000	\$83	\$158,500	\$84	101%	57
2015	Mar	1	\$182,500	2157	\$182,500	\$88	\$182,500	\$88	100%	142
2016	Mar	1	\$155,900	1812	\$146,400	\$81	\$155,900	\$86	106%	\$24
<b>Polk</b>										
2014	Mar	13	\$100,000	1847	\$112,130	\$59	\$105,092	\$56	94%	207
2015	Mar	12	\$73,500	1639	\$83,237	\$49	\$80,328	\$47	97%	132
2016	Mar	15	\$106,000	1494	110,706	\$76	\$103,580	\$71.00	94%	349
<b>Pulaski</b>										
2014	Mar	348	\$141,950	1947	\$188,560	\$89	\$180,513	\$85	96%	89
2015	Mar	391	\$154,900	2027	\$195,370	\$90	\$187,536	\$87	96%	94
2016	Mar	453	\$148,000	2017	192,600	\$90	\$186,846	\$87.00	97%	73
<b>Saline</b>										
2014	Mar	125	\$140,000	1922	\$168,660	\$85	\$162,990	\$82	97%	87
2015	Mar	154	\$145,750	1885	\$162,692	\$85	\$157,669	\$83	97%	88
2016	Mar	160	\$139,900	1861	162,228	\$84	\$157,157	\$82.00	97%	\$60
<b>Sharp</b>										
2014	Mar	13	\$73,000	1403	\$85,260	\$59	\$72,784	\$50	85%	314
2015	Mar	10	\$69,125	1631	\$97,370	\$55	\$87,135	\$49	89%	367
2016	Mar	13	\$85,900	1581	\$96,200	\$62	\$90,507	\$59	94%	\$284
<b>Van Buren</b>										
2014	Mar	10	\$41,750	1856	\$125,580	\$58	\$116,700	\$54	93%	185
2015	Mar	10	\$51,000	1326	\$65,923	\$49	\$61,926	\$46	94%	109
2016	Mar	17	\$54,000	1267	\$86,911	\$67	\$76,800	\$60	88%	\$392
<b>White</b>										
2014	Mar	54	\$124,000	1792	\$123,584	\$67	\$118,776	\$64	96%	141
2015	Mar	65	\$125,000	1918	\$145,952	\$77	\$141,927	\$75	97%	126
2016	Mar	54	\$117,000	1908	\$134,923	\$68	\$128,700	\$65	95%	\$127
Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Area 163 Hot Springs Village - Fountain Lake School District</b>										
2014	Mar	19	\$162,500	2091	\$195,723	\$92	\$190,796	\$89	97%	101
2015	Mar	14	\$144,250	1958	\$179,471	\$87	\$172,264	\$83	96%	143
2016	Mar	19	230000	2288	\$238,584	\$100	\$230,056	\$97	96%	117
<b>Area 164 Hot Springs Village - Jessieville School District</b>										
2014	Mar	21	\$130,000	2069	\$137,017	\$67	\$127,326	\$62	93%	157
2015	Mar	19	\$92,605	1693	\$109,073	\$63	\$101,342	\$59	93%	152
2016	Mar	20	112500	1906	\$141,645	\$70	\$133,545	\$66	94%	95

**CARMLS Real Estate Information  
Sales Closed by Area for YTD 2016  
Single Family Residential**

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Clark</b>										
2014	YTD	23	\$75,000	1849	\$96,199	\$53	\$87,830	\$48	91%	177
2015	YTD	13	\$126,500	2051	\$142,811	\$69	\$135,147	\$65	95%	229
2016	YTD	13	\$80,000	2124	\$110,952	\$52	\$104,367	\$49	94%	149
<b>Clay</b>										
2014	YTD	4	\$62,500	1502	\$58,375	\$41	\$54,250	\$37	93%	158
2015	YTD	9	\$54,000	1339	\$35,891	\$28	\$41,477	\$30	116%	225
2016	YTD	3	\$21,500	943	\$24,716	\$25	\$23,966	\$24	97%	66
<b>Cleburne</b>										
2014	YTD	56	\$139,700	2009	\$201,898	\$90	187,555	\$84	93%	145
2015	YTD	84	\$127,500	1878	\$163,711	\$84	154,347	\$79	94%	154
2016	YTD	70	\$114,250	1845	\$170,558	\$87	\$157,183	\$81	92%	174
<b>Conway</b>										
2014	YTD	15	\$84,000	1657	\$97,613	\$63	\$93,746	\$60	96%	138
2015	YTD	16	\$82,650	1820	\$92,131	\$53	\$82,893	\$47	90%	183
2016	YTD	24	\$55,750	1562	\$88,645	\$52	\$84,501	\$49	95%	240
<b>Faulkner</b>										
2014	YTD	288	\$138,000	1826	\$150,987	\$82	\$146,309	\$79	97%	95
2015	YTD	315	\$143,900	1921	\$170,357	\$86	\$164,888	\$83	97%	95
2016	YTD	301	\$144,000	1854	\$163,647	\$85	\$159,381	\$83	97%	77
<b>Fulton</b>										
2014	YTD	3	\$50,900	1430	\$76,266	\$54	\$66,633	\$48	87%	116
2015	YTD	3	\$48,000	1556	\$85,533	\$55	\$71,000	\$45	83%	293
2016	YTD	9	\$60,000	1637	\$91,144	\$53	\$80,389	\$47	88%	167
<b>Garland</b>										
2014	YTD	211	\$125,000	1920	\$155,986	\$80	\$146,336	\$75	94%	143
2015	YTD	216	\$128,250	1936	\$163,930	\$80	\$154,971	\$76	95%	149
2016	YTD	233	\$142,500	2037	\$183,525	\$87	\$172,841	\$82	94%	120
<b>Grant</b>										
2014	YTD	23	\$112,000	1713	\$119,144	\$68	\$113,643	\$65	95%	83
2015	YTD	15	\$95,711	1799	\$117,396	\$62	\$111,323	\$59	95%	86
2016	YTD	31	\$77	1610	\$139,946	\$82	\$135,822	\$79	97%	77
<b>Greene</b>										
2014	YTD	101	\$101,000	1733	\$105,619	\$62	\$102,790	\$59	97%	101
2015	YTD	89	\$105,000	1849	\$120,511	\$63	\$114,663	\$60	95%	90
2016	YTD	101	\$113,000	1815	\$129,549	\$69	\$125,360	\$67	97%	83

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Hot Spring</b>										
2014	YTD	42	\$84,000	1635	\$95,966	\$58	\$90,388	\$54	94%	146
2015	YTD	41	\$102,500	1786	\$116,313	\$64	\$109,616	\$60	94%	115
2016	YTD	40	\$98,700	1739	\$120,625	\$65	\$115,170	\$62	95%	102
<b>Izard</b>										
2014	YTD	8	\$92,450	1977	\$132,893	\$73	\$122,237	\$67	92%	289
2015	YTD	15	\$51,000	1351	\$64,180	\$49	\$56,980	\$43	89%	217
2016	YTD	11	\$47,500	1511	\$58,736	\$40	\$53,581	\$36	91%	214
<b>Jefferson</b>										
2014	YTD	70	\$64,000	1885	\$91,596	\$45	\$82,982	\$41	91%	140
2015	YTD	82	\$77,000	1985	\$93,918	\$47	\$87,635	\$44	93%	167
2016	YTD	88	\$72,500	1847	\$89,010	\$47	\$84,582	\$45	95%	103
<b>Lonoke</b>										
2014	YTD	194	\$125,000	1689	\$130,416	\$76	\$126,440	\$74	97%	93
2015	YTD	211	\$132,000	1731	\$138,090	\$79	\$134,431	\$77	97%	92
2016	YTD	237	\$135,000	1816	\$144,243	\$78	\$140,866	\$76	98%	79
<b>Perry</b>										
2014	YTD	5	\$99,000	1703	\$119,580	\$72	\$118,200	\$71	99%	130
2015	YTD	6	\$85,150	1650	\$96,508	\$57	\$92,466	\$55	96%	125
2016	YTD	7	\$56,700	1528	\$63,371	\$40	\$63,528	\$40	100%	91
<b>Polk</b>										
2014	YTD	37	\$73,000	1842	\$109,369	\$55	\$98,389	\$51	90%	206
2015	YTD	30	\$79,900	1595	\$119,105	\$70	\$112,914	\$66	95%	213
2016	YTD	39	\$81,000	1522	\$109,158	\$71	\$103,353	\$67	95%	245
<b>Pulaski</b>										
2014	YTD	919	\$137,500	1938	\$178,935	\$85	\$171,108	\$82	96%	89
2015	YTD	967	\$148,000	1991	\$186,515	\$88	\$179,299	\$84	96%	95
2016	YTD	1101	\$148,000	1978	\$187,021	\$89	\$181,161	\$86	97%	74
<b>Saline</b>										
2014	YTD	345	\$139,000	1939	\$167,774	\$84	\$161,399	\$81	96%	88
2015	YTD	353	\$152,000	1936	\$171,216	\$86	\$166,310	\$84	97%	96
2016	YTD	368	\$142,500	1879	\$165,300	\$85	\$159,867	\$82	97%	68
<b>Sharp</b>										
2014	YTD	33	\$46,500	1445	\$72,790	\$48	\$63,209	\$41	87%	295
2015	YTD	22	\$53,750	1521	\$79,236	\$48	\$72,534	\$44	92%	332
2016	YTD	38	\$52,500	1380	\$76,873	\$54	\$71,810	\$51	93%	270
<b>Van Buren</b>										
2014	YTD	31	\$43,500	1482	\$80,920	\$49	\$70,641	\$43	87%	225
2015	YTD	45	\$65,000	1518	\$106,668	\$67	\$96,371	\$61	90%	162
2016	YTD	34	\$56,000	1307	\$78,411	\$58	\$70,198	\$52	90%	278
<b>White</b>										
2014	YTD	147	\$124,000	1708	\$128,478	\$72	\$122,652	\$69	95%	127
2015	YTD	152	\$124,450	1798	\$139,233	\$78	\$135,775	\$75	98%	114
2016	YTD	120	\$107,250	1829	\$124,522	\$66	\$119,122	\$63	96%	120

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Area 163</b>			<b>Hot Springs Village - Fountain Lake School District</b>							
2014	YTD	56	\$213,000	2342	\$240,390	\$100	\$231,256	\$96	96%	114
2015	YTD	52	\$167,450	2169	\$207,337	\$91	\$198,043	\$87	96%	132
2016	YTD	55	\$202,500	2263	\$222,876	\$94	\$212,872	\$90	96%	113
<b>Area 164</b>			<b>Hot Springs Village - Jessieville School District</b>							
2014	YTD	45	\$121,000	1984	\$129,895	\$65	\$123,244	\$62	95%	150
2015	YTD	38	\$76,500	1683	\$103,573	\$60	\$95,188	\$55	92%	158
2016	YTD	46	\$118,000	1888	\$135,552	\$68	\$127,794	\$65	94%	109