

CARMLS, Inc.

Monthly Statistical Information

March, 2019

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Sales Closed by County for March 2019pg 2

Sales Closed by County for Year To Date 2019.pg 4

**CARMLS Real Estate Information
Sales Closed by Area for March 2019**

Single Family Residential										
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	Mar	12	\$131,250	2275	\$163,829	\$73	\$154,908	\$69	95%	223
2018	Mar	8	\$154,250	2010	\$149,737	\$75	\$147,625	\$75	99%	90
2019	Mar	5	\$120,000	1822	\$176,448	\$92	\$171,460	\$90	97%	80
Clay										
2017	Mar	3	\$33,000	1727	\$62,800	\$35	\$56,800	\$31	90%	58
2018	Mar	2	\$59,750	1237	\$66,200	\$54	\$59,750	\$48	90%	330
2019	Mar	1	\$150,000	1915	\$158,000	\$83	\$150,000	\$78	95%	11
Cleburne										
2017	Mar	33	\$130,000	2087	\$225,775	\$99	\$202,742	\$89	90%	128
2018	Mar	28	\$89,000	1601	\$127,513	\$76	\$123,546	\$73	97%	120
2019	Mar	34	\$128,450	1811	\$187,161	\$94	\$174,821	\$87	93%	120
Conway										
2017	Mar	14	\$80,750	1441	\$90,985	\$71	\$86,596	\$66	95%	78
2018	Mar	17	\$100,000	1578	\$111,500	\$76	\$104,794	\$71	94%	231
2019	Mar	15	\$134,000	1807	\$125,533	\$72	\$120,920	\$70	96%	85
Faulkner										
2017	Mar	155	\$147,000	1871	\$171,446	\$90	\$168,176	\$88	98%	60
2018	Mar	143	\$152,650	1861	\$170,958	\$91	\$167,711	\$89	98%	62
2019	Mar	125	\$152,500	1799	\$169,323	\$91	\$165,362	\$89	98%	46
Fulton										
2017	Mar	5	\$124,000	1829	\$188,160	\$94	\$169,780	\$85	90%	158
2018	Mar	3	\$87,500	1605	\$177,600	\$101	\$165,666	\$93	93%	185
2019	Mar	5	\$225,000	2419	\$228,760	\$117	\$215,400	\$111	94%	229
Garland										
2017	Mar	122	\$140,500	1941	\$205,737	\$98	\$195,317	\$93	95%	123
2018	Mar	123	\$139,000	2015	\$222,169	\$100	\$211,421	\$95	95%	119
2019	Mar	158	\$158,500	1917	\$204,245	\$99	\$195,265	\$95	96%	77
Grant										
2017	Mar	18	\$115,558	1566	\$120,567	\$74	\$115,558	\$71	96%	106
2018	Mar	16	\$137,450	1730	\$138,633	\$82	\$136,786	\$81	99%	45
2019	Mar	12	\$135,000	1721	\$141,741	\$79	\$138,812	\$77	98%	36
Greene										
2017	Mar	64	\$120,000	1854	\$136,874	\$71	\$132,280	\$69	97%	70
2018	Mar	50	\$129,200	1884	\$140,890	\$75	\$137,953	\$73	98%	59
2019	Mar	47	\$140,000	1795	\$144,990	\$81	\$141,812	\$79	98%	51
Hot Spring										
2017	Mar	20	\$86,425	2218	\$114,719	\$61	\$106,775	\$57	93%	130
2018	Mar	18	\$121,000	1873	\$123,900	\$67	\$120,754	\$66	97%	80
2019	Mar	20	\$113,750	1611	\$125,140	\$72	\$119,307	\$69	95%	56

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Izard										
2017	Mar	3	\$59,900	1542	\$76,900	\$47	\$70,985	\$44	92%	204
2018	Mar	8	\$63,700	1470	\$90,487	\$57	\$81,262	\$51	90%	408
2019	Mar	6	\$88,500	1509	\$99,033	\$67	\$94,458	\$64	95%	162
Jefferson										
2017	Mar	45	\$79,900	2069	\$111,907	\$51	\$105,377	\$48	94%	179
2018	Mar	41	\$99,000	2029	\$104,924	\$52	\$99,570	\$49	95%	100
2019	Mar	43	\$75,000	1791	\$92,203	\$49	\$90,172	\$47	98%	43
Lonoke										
2017	Mar	98	\$136,500	1719	\$153,232	\$87	\$149,524	\$86	98%	73
2018	Mar	112	\$139,550	1863	\$168,241	\$88	\$161,820	\$85	96%	54
2019	Mar	113	\$148,290	1704	\$156,748	\$90	\$153,585	\$88	98%	73
Perry										
2017	Mar	6	\$58,750	1007	\$64,160	\$76	\$57,041	\$65	89%	60
2018	Mar	6	\$131,000	1710	\$167,233	\$97	\$152,166	\$89	91%	256
2019	Mar	9	\$69,000	1517	\$131,711	\$79	\$122,933	\$74	93%	137
Polk										
2017	Mar	18	\$115,000	1749	\$122,575	\$69	\$116,494	\$66	95%	328
2018	Mar	21	\$98,000	1636	\$97,052	\$59	\$95,623	\$58	99%	215
2019	Mar	24	\$103,650	1537	\$118,095	\$80	\$110,679	\$75	94%	152
Pulaski										
2017	Mar	487	\$159,900	1997	\$207,775	\$97	\$201,811	\$94	97%	87
2018	Mar	447	\$154,900	1927	\$202,194	\$97	\$195,519	\$94	97%	64
2019	Mar	461	\$162,500	1975	\$202,085	\$69	\$195,599	\$93	97%	53
Saline										
2017	Mar	171	\$148,693	1897	\$177,651	\$91	\$172,426	\$88	97%	71
2018	Mar	173	\$160,000	1978	\$197,282	\$98	\$192,336	\$95	97%	66
2019	Mar	188	\$165,950	1956	\$194,273	\$98	\$189,678	\$96	98%	57
Sharp										
2017	Mar	21	\$62,119	1294	\$65,690	\$46	\$62,119	\$44	95%	307
2018	Mar	21	\$62,119	1294	\$65,690	\$46	\$62,119	\$44	95%	307
2019	Mar	18	\$81,200	1315	\$101,933	\$79	\$95,872	\$72	94%	164
Van Buren										
2017	Mar	24	\$56,750	1367	\$95,729	\$63	\$85,435	\$55	89%	169
2018	Mar	19	\$100,000	2207	\$144,110	\$61	\$138,179	\$58	96%	144
2019	Mar	22	\$58,125	1378	\$83,886	\$56	\$78,456	\$52	94%	173
White										
2017	Mar	82	\$126,750	1736	\$137,616	\$76	\$133,353	\$74	97%	94
2018	Mar	76	\$112,950	1739	\$151,825	\$77	\$141,287	\$72	93%	76
2019	Mar	50	\$139,250	1875	\$164,934	\$84	\$159,980	\$81	97%	84
Area 163 Hot Springs Village - Jessieville School District										
2017	Mar	30	\$240,000	2563	\$268,240	\$103	\$255,143	\$98	95%	106
2018	Mar	50	\$249,278	2283	\$266,804	\$114	\$259,352	\$111	97%	50
2019	Mar	86	\$218,000	2285	\$236,167	\$102	\$225,607	\$98	96%	86
Area 164 Hot Springs Village - Jessieville School District										
2017	Mar	23	\$120,000	1802	\$137,486	\$74	\$131,108	\$70	95%	161
2018	Mar	22	\$92,500	1667	\$116,831	\$69	\$112,072	\$66	96%	68
2019	Mar	19	\$110,000	1506	\$133,689	\$86	\$128,984	\$83	96%	85

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2019**

Year & County	Time Range	Single Family Residential								
		# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	YTD	22	\$123,500	2088	\$143,533	\$70	\$134,445	\$65	94%	221
2018	YTD	15	\$129,500	2090	\$136,901	\$70	\$130,860	\$68	96%	132
2019	YTD	16	\$130,000	1982	\$141,983	\$71	\$135,569	\$67	95%	130
Clay										
2017	YTD	6	\$56,450	1812	\$69,516	\$40	\$65,883	\$37	95%	126
2018	YTD	15	\$129,500	2090	\$136,901	\$70	\$130,860	\$68	96%	132
2019	YTD	3	\$92,000	2195	\$99,833	\$53	\$91,666	\$49	92%	99
Cleburne										
2017	YTD	74	\$116,500	1810	\$196,991	\$100	\$178,452	\$91	91%	120
2018	YTD	74	\$110,500	1792	\$190,811	\$98	\$177,064	\$91	93%	154
2019	YTD	85	\$140,000	1865	\$190,697	\$96	\$178,072	\$90	93%	127
Conway										
2017	YTD	38	\$69,950	1490	\$90,294	\$62	\$86,332	\$59	96%	110
2018	YTD	31	\$100,000	1609	\$113,606	\$72	\$108,148	\$69	95%	176
2019	YTD	37	\$112,500	1863	\$134,867	\$77	\$138,516	\$75	103%	91
Faulkner										
2017	YTD	381	\$147,000	1897	\$172,949	\$89	\$168,805	\$87	98%	69
2018	YTD	332	\$153,825	1857	\$176,388	\$93	\$172,084	\$91	98%	54
2019	YTD	314	\$154,450	1855	\$176,354	\$93	\$172,173	\$91	98%	60
Fulton										
2017	YTD	13	\$62,500	1690	\$127,300	\$67	\$118,553	\$62	93%	267
2018	YTD	7	\$87,500	1439	\$130,871	\$83	\$121,985	\$77	93%	456
2019	YTD	11	\$152,000	1912	\$171,272	\$103	\$163,800	\$99	96%	225
Garland										
2017	YTD	285	\$182,537	2001	\$191,765	\$90	\$182,537	\$86	95%	127
2018	YTD	314	\$145,000	1910	\$190,889	\$100	\$182,237	\$95	95%	114
2019	YTD	348	\$146,750	1885	\$193,903	\$96	\$185,167	\$92	95%	78
Grant										
2017	YTD	36	\$101,750	1613	\$111,356	\$68	\$107,757	\$66	97%	85
2018	YTD	40	\$140,000	1768	\$152,980	\$87	\$149,641	\$85	98%	63
2019	YTD	29	\$128,500	1730	\$144,079	\$82	\$140,453	\$80	97%	65
Greene										
2017	YTD	123	\$118,000	1767	\$127,423	\$70	\$123,377	\$68	97%	59
2018	YTD	115	\$117,800	1780	\$127,095	\$71	\$123,271	\$69	97%	60
2019	YTD	108	\$132,750	1761	\$139,167	\$78	\$135,618	\$76	97%	61

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LPS/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2017	YTD	34	\$95,091	1900	\$101,826	\$59	\$95,091	\$55	93%	126
2018	YTD	45	\$102,100	1676	\$117,173	\$72	\$112,786	\$69	96%	93
2019	YTD	59	\$89,000	1714	\$121,548	\$66	\$116,352	\$63	96%	69
Izard										
2017	YTD	22	\$58,450	1325	\$78,268	\$62	\$71,029	\$56	91%	157
2018	YTD	21	\$52,500	1335	\$74,514	\$57	\$68,343	\$52	92%	213
2019	YTD	17	\$100,000	1396	\$120,294	\$104	\$114,644	\$99	95%	157
Jefferson										
2017	YTD	90	\$81,500	2046	\$109,105	\$52	\$101,394	\$48	91%	167
2018	YTD	95	\$89,650	1910	\$100,548	\$50	\$95,491	\$94	91%	94
2019	YTD	85	\$79,000	1910	\$104,574	\$53	\$100,027	\$51	91%	74
Lonoke										
2017	YTD	249	\$136,500	1782	\$154,590	\$85	\$150,731	\$83	98%	73
2018	YTD	267	\$139,900	1844	\$160,802	\$85	\$155,712	\$83	97%	56
2019	YTD	249	\$146,500	1761	\$159,652	\$89	\$156,245	\$87	98%	69
Perry										
2017	YTD	9	\$85,000	1317	\$115,561	\$84	\$107,826	\$75	93%	118
2018	YTD	17	\$89,900	1729	\$143,208	\$80	\$130,852	\$73	91%	169
2019	YTD	16	\$116,000	1572	\$147,475	\$90	\$129,056	\$78	88%	101
Polk										
2017	YTD	50	\$90,000	1515	\$106,009	\$71	\$100,242	\$67	95%	285
2018	YTD	56	\$118,750	1879	\$129,331	\$74	\$125,334	\$72	97%	209
2019	YTD	46	\$77,700	1430	\$103,185	\$76	\$97,385	\$72	94%	140
Pulaski										
2017	YTD	1097	\$158,950	2029	\$204,367	\$94	\$197,349	\$91	97%	82
2018	YTD	1140	\$157,002	1961	\$201,519	\$96	\$164,836	\$92	82%	65
2019	YTD	1139	\$158,500	1972	\$203,491	\$95	\$196,390	\$92	97%	58
Saline										
2017	YTD	387	\$150,000	1922	\$180,134	\$90	\$175,528	\$88	97%	74
2018	YTD	396	\$156,592	1953	\$190,114	\$95	\$185,596	\$93	98%	63
2019	YTD	476	\$167,750	1958	\$197,031	\$98	\$191,659	\$95	97%	57
Sharp										
2017	YTD	52	\$46,750	1547	\$87,526	\$51	\$78,665	\$46	90%	276
2018	YTD	40	\$74,250	1715	\$103,167	\$59	\$96,315	\$54	93%	259
2019	YTD	49	\$60,000	1338	\$91,616	\$66	\$86,630	\$62	95%	269
Van Buren										
2017	YTD	54	\$53,950	1513	\$111,522	\$64	\$102,886	\$58	92%	169
2018	YTD	51	\$100,000	1896	\$124,099	\$63	\$115,895	\$58	93%	126
2019	YTD	48	\$73,000	1546	\$102,991	\$62	\$94,419	\$57	92%	159
White										
2017	YTD	167	\$116,500	1789	\$138,121	\$74	\$133,022	\$71	96%	87
2018	YTD	178	\$113,900	1809	\$141,882	\$72	\$133,638	\$69	94%	76
2019	YTD	157	\$115,000	1790	\$144,093	\$77	\$138,626	\$74	96%	106

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163										
Hot Springs Village - Fountain Lake School District										
2017	YTD	55	\$202,500	2263	\$222,876	\$94	\$212,872	\$90	96%	113
2018	YTD	73	\$213,500	2418	\$258,634	\$106	\$249,019	\$102	96%	85
2019	YTD	78	\$215,000	2299	\$243,512	\$104	\$232,948	\$100	96%	87
Area 164										
Hot Springs Village - Jessieville School District										
2017	YTD	67	\$215,000	2381	\$235,457	\$96	\$223,626	\$92	95%	133
2018	YTD	54	\$119,500	1722	\$134,105	\$76	\$128,025	\$73	95%	63
2019	YTD	49	\$106,500	1685	\$132,985	\$78	\$127,655	\$75	96%	71