

# CARMLS, Inc.

## Monthly Statistical Information

March, 2020

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**Sales Closed by County for Year To Date 2020.....pg 4**

**CARMLS Real Estate Information  
Sales Closed by Area for March 2020**

<b>Single Family Residential</b>										
<b>Year &amp; County</b>	<b>Time Range</b>	<b># Sold</b>	<b>Median Sold \$\$</b>	<b>Avg Apx SQFT</b>	<b>Avg List Price</b>	<b>LP\$/Apx SQFT</b>	<b>Avg Sold Price</b>	<b>\$/Apx SQFT</b>	<b>%SP/LP</b>	<b>Avg DOM</b>
<b>Clark</b>										
2018	Mar	8	\$154,250	2010	\$149,737	\$75	\$147,625	\$75	99%	90
2019	Mar	5	\$120,000	1822	\$176,448	\$92	\$171,460	\$90	97%	80
2020	Mar	8	\$82,500	1808	\$108,087	\$59	\$101,175	\$54	94%	75
<b>Clay</b>										
2018	Mar	2	\$59,750	1237	\$66,200	\$54	\$59,750	\$48	90%	330
2019	Mar	1	\$150,000	1915	\$158,000	\$83	\$150,000	\$78	95%	11
2020	Mar	6	\$64,250	1657	\$90,716	\$51	\$82,733	\$47	91%	115
<b>Cleburne</b>										
2018	Mar	28	\$89,000	1601	\$127,513	\$76	\$123,546	\$73	97%	120
2019	Mar	34	\$128,450	1811	\$187,161	\$94	\$174,821	\$87	93%	120
2020	Mar	48	\$130,000	1839	\$185,939	\$95	\$177,231	\$90	95%	131
<b>Conway</b>										
2018	Mar	17	\$100,000	1578	\$111,500	\$76	\$104,794	\$71	94%	231
2019	Mar	15	\$134,000	1807	\$125,533	\$72	\$120,920	\$70	96%	85
2020	Mar	21	\$63,000	1548	\$92,895	\$59	\$88,145	\$55	95%	82
<b>Faulkner</b>										
2018	Mar	143	\$152,650	1861	\$170,958	\$91	\$167,711	\$89	98%	62
2019	Mar	125	\$152,500	1799	\$169,323	\$91	\$165,362	\$89	98%	46
2020	Mar	132	\$182,000	1903	\$199,539	\$103	\$196,646	\$101	99%	42
<b>Fulton</b>										
2018	Mar	3	\$87,500	1605	\$177,600	\$101	\$165,666	\$93	93%	185
2019	Mar	5	\$225,000	2419	\$228,760	\$117	\$215,400	\$111	94%	229
2020	Mar	8	\$89,450	1613	\$115,525	\$66	\$107,037	\$60	93%	179
<b>Garland</b>										
2018	Mar	123	\$139,000	2015	\$222,169	\$100	\$211,421	\$95	95%	119
2019	Mar	158	\$158,500	1917	\$204,245	\$99	\$195,265	\$95	96%	77
2020	Mar	138	\$153,500	1920	\$209,579	\$107	\$200,434	\$102	96%	63
<b>Grant</b>										
2018	Mar	16	\$137,450	1730	\$138,633	\$82	\$136,786	\$81	99%	45
2019	Mar	12	\$135,000	1721	\$141,741	\$79	\$138,812	\$77	98%	36
2020	Mar	12	\$169,500	1942	\$171,391	\$88	\$170,475	\$87	99%	39
<b>Greene</b>										
2018	Mar	50	\$129,200	1884	\$140,890	\$75	\$137,953	\$73	98%	59
2019	Mar	47	\$140,000	1795	\$144,990	\$81	\$141,812	\$79	98%	51
2020	Mar	41	\$116,000	1665	\$123,476	\$72	\$118,542	\$70	96%	38
<b>Hot Spring</b>										
2018	Mar	18	\$121,000	1873	\$123,900	\$67	\$120,754	\$66	97%	80
2019	Mar	20	\$113,750	1611	\$125,140	\$72	\$119,307	\$69	95%	56
2020	Mar	20	\$130,250	1743	\$149,190	\$78	\$144,310	\$75	97%	108

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Izard</b>										
2018	Mar	8	\$63,700	1470	\$90,487	\$57	\$81,262	\$51	90%	408
2019	Mar	6	\$88,500	1509	\$99,033	\$67	\$94,458	\$64	95%	162
2020	Mar	8	\$88,500	1562	\$88,825	\$57	\$83,141	\$53	94%	75
<b>Jefferson</b>										
2018	Mar	41	\$99,000	2029	\$104,924	\$52	\$99,570	\$49	95%	100
2019	Mar	43	\$75,000	1791	\$92,203	\$49	\$90,172	\$47	98%	43
2020	Mar	37	\$85,000	1981	\$127,367	\$61	\$122,771	\$58	96%	80
<b>Lonoke</b>										
2018	Mar	112	\$139,550	1863	\$168,241	\$88	\$161,820	\$85	96%	54
2019	Mar	113	\$148,290	1704	\$156,748	\$90	\$153,585	\$88	98%	73
2020	Mar	112	\$167,995	1915	\$185,079	\$95	\$179,062	\$93	97%	65
<b>Perry</b>										
2018	Mar	6	\$131,000	1710	\$167,233	\$97	\$152,166	\$89	91%	256
2019	Mar	9	\$69,000	1517	\$131,711	\$79	\$122,933	\$74	93%	137
2020	Mar	3	\$74,400	1539	\$103,233	\$61	\$98,300	\$54	95%	143
<b>Polk</b>										
2018	Mar	21	\$98,000	1636	\$97,052	\$59	\$95,623	\$58	99%	215
2019	Mar	24	\$103,650	1537	\$118,095	\$80	\$110,679	\$75	94%	152
2020	Mar	12	\$99,750	1519	\$121,233	\$76	\$117,216	\$74	97%	123
<b>Pulaski</b>										
2018	Mar	447	\$154,900	1927	\$202,194	\$97	\$195,519	\$94	97%	64
2019	Mar	461	\$162,500	1975	\$202,085	\$69	\$195,599	\$93	97%	53
2020	Mar	499	\$177,000	2080	\$224,227	\$103	\$217,603	\$99	97%	54
<b>Saline</b>										
2018	Mar	173	\$160,000	1978	\$197,282	\$98	\$192,336	\$95	97%	66
2019	Mar	188	\$165,950	1956	\$194,273	\$98	\$189,678	\$96	98%	57
2020	Mar	211	\$173,000	1939	\$213,602	\$106	\$209,469	\$104	98%	40
<b>Sharp</b>										
2018	Mar	21	\$62,119	1294	\$65,690	\$46	\$62,119	\$44	95%	307
2019	Mar	18	\$81,200	1315	\$101,933	\$79	\$95,872	\$72	94%	164
2020	Mar	18	\$62,500	1448	\$81,544	\$54	\$78,348	\$51	96%	137
<b>Van Buren</b>										
2018	Mar	19	\$100,000	2207	\$144,110	\$61	\$138,179	\$58	96%	144
2019	Mar	22	\$58,125	1378	\$83,886	\$56	\$78,456	\$52	94%	173
2020	Mar	23	\$114,000	1696	\$159,189	\$89	\$151,376	\$85	95%	229
<b>White</b>										
2018	Mar	76	\$112,950	1739	\$151,825	\$77	\$141,287	\$72	93%	76
2019	Mar	50	\$139,250	1875	\$164,934	\$84	\$159,980	\$81	97%	84
2020	Mar	67	\$128,000	1856	\$158,654	\$83	\$151,740	\$79	96%	96
<b>Area 163 Hot Springs Village - Jessieville School District</b>										
2018	Mar	50	\$249,278	2283	\$266,804	\$114	\$259,352	\$111	97%	50
2019	Mar	86	\$218,000	2285	\$236,167	\$102	\$225,607	\$98	96%	86
2020	Mar	42	\$252,875	2336	\$249,935	\$107	\$242,289	\$103	97%	87
<b>Area 164 Hot Springs Village - Jessieville School District</b>										
2018	Mar	22	\$92,500	1667	\$116,831	\$69	\$112,072	\$66	96%	68
2019	Mar	19	\$110,000	1506	\$133,689	\$86	\$128,984	\$83	96%	85
2020	Mar	9	\$108,500	1478	\$140,000	\$89	\$136,211	\$86	97%	58

**CARMLS Real Estate Information  
Sales Closed by Area for YTD 2020**

Single Family Residential										
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Clark</b>										
2018	YTD	15	\$129,500	2090	\$136,901	\$70	\$130,860	\$68	96%	132
2019	YTD	16	\$130,000	1982	\$141,983	\$71	\$135,569	\$67	95%	130
2020	YTD	30	\$93,000	1678	\$111,115	\$66	\$104,769	\$63	94%	67
<b>Clay</b>										
2018	YTD	15	\$129,500	2090	\$136,901	\$70	\$130,860	\$68	96%	132
2019	YTD	3	\$92,000	2195	\$99,833	\$53	\$91,666	\$49	92%	99
2020	YTD	16	\$71,000	1714	\$91,400	\$51	\$85,606	\$47	94%	79
<b>Cleburne</b>										
2018	YTD	74	\$110,500	1792	\$190,811	\$98	\$177,064	\$91	93%	154
2019	YTD	85	\$140,000	1865	\$190,697	\$96	\$178,072	\$90	93%	127
2020	YTD	101	\$142,500	1859	\$182,805	\$97	\$176,122	\$92	96%	118
<b>Conway</b>										
2018	YTD	31	\$100,000	1609	\$113,606	\$72	\$108,148	\$69	95%	176
2019	YTD	37	\$112,500	1863	\$134,867	\$77	\$138,516	\$75	103%	91
2020	YTD	46	\$77,435	1661	\$116,708	\$67	\$108,587	\$62	93%	101
<b>Faulkner</b>										
2018	YTD	332	\$153,825	1857	\$176,388	\$93	\$172,084	\$91	98%	54
2019	YTD	314	\$154,450	1855	\$176,354	\$93	\$172,173	\$91	98%	60
2020	YTD	351	\$175,000	1868	\$193,858	\$102	\$190,258	\$100	98%	43
<b>Fulton</b>										
2018	YTD	7	\$87,500	1439	\$130,871	\$83	\$121,985	\$77	93%	456
2019	YTD	11	\$152,000	1912	\$171,272	\$103	\$163,800	\$99	96%	225
2020	YTD	20	\$94,950	1666	\$118,835	\$68	\$109,904	\$62	92%	144
<b>Garland</b>										
2018	YTD	314	\$145,000	1910	\$190,889	\$100	\$182,237	\$95	95%	114
2019	YTD	348	\$146,750	1885	\$193,903	\$96	\$185,167	\$92	95%	78
2020	YTD	372	\$154,000	1885	\$204,645	\$105	\$196,361	\$101	96%	70
<b>Grant</b>										
2018	YTD	40	\$140,000	1768	\$152,980	\$87	\$149,641	\$85	98%	63
2019	YTD	29	\$128,500	1730	\$144,079	\$82	\$140,453	\$80	97%	65
2020	YTD	30	\$156,750	1898	\$161,488	\$84	\$159,324	\$84	99%	52
<b>Greene</b>										
2018	YTD	115	\$117,800	1780	\$127,095	\$71	\$123,271	\$69	97%	60
2019	YTD	108	\$132,750	1761	\$139,167	\$78	\$135,618	\$76	97%	61
2020	YTD	105	\$120,000	1660	\$136,301	\$80	\$128,944	\$75	95%	53

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Hot Spring</b>										
2018	YTD	45	\$102,100	1676	\$117,173	\$72	\$112,786	\$69	96%	93
2019	YTD	59	\$89,000	1714	\$121,548	\$66	\$116,352	\$63	96%	69
2020	YTD	58	\$90,050	1634	\$116,456	\$68	\$112,843	\$66	97%	62
<b>Izard</b>										
2018	YTD	21	\$52,500	1335	\$74,514	\$57	\$68,343	\$52	92%	213
2019	YTD	17	\$100,000	1396	\$120,294	\$104	\$114,644	\$99	95%	157
2020	YTD	25	\$80,000	1589	\$105,736	\$65	\$97,772	\$60	92%	83
<b>Jefferson</b>										
2018	YTD	95	\$89,650	1910	\$100,548	\$50	\$95,491	\$94	91%	94
2019	YTD	85	\$79,000	1910	\$104,574	\$53	\$100,027	\$51	91%	74
2020	YTD	106	\$86,500	1842	\$114,611	\$59	\$109,885	\$56	91%	71
<b>Lonoke</b>										
2018	YTD	267	\$139,900	1844	\$160,802	\$85	\$155,712	\$83	97%	56
2019	YTD	249	\$146,500	1761	\$159,652	\$89	\$156,245	\$87	98%	69
2020	YTD	307	\$158,000	1843	\$172,324	\$93	\$168,129	\$91	98%	58
<b>Perry</b>										
2018	YTD	17	\$89,900	1729	\$143,208	\$80	\$130,852	\$73	91%	169
2019	YTD	16	\$116,000	1572	\$147,475	\$90	\$129,056	\$78	88%	101
2020	YTD	19	\$92,000	1543	\$113,302	\$75	\$108,271	\$70	96%	77
<b>Polk</b>										
2018	YTD	56	\$118,750	1879	\$129,331	\$74	\$125,334	\$72	97%	209
2019	YTD	46	\$77,700	1430	\$103,185	\$76	\$97,385	\$72	94%	140
2020	YTD	38	\$90,500	1590	\$109,405	\$67	\$104,672	\$64	96%	124
<b>Pulaski</b>										
2018	YTD	1140	\$157,002	1961	\$201,519	\$96	\$164,836	\$92	82%	65
2019	YTD	1139	\$158,500	1972	\$203,491	\$95	\$196,390	\$92	97%	58
2020	YTD	1193	\$170,000	2030	\$214,098	\$100	\$207,231	\$96	97%	54
<b>Saline</b>										
2018	YTD	396	\$156,592	1953	\$190,114	\$95	\$185,596	\$93	98%	63
2019	YTD	476	\$167,750	1958	\$197,031	\$98	\$191,659	\$95	97%	57
2020	YTD	525	\$169,000	1974	\$210,010	\$103	\$204,846	\$100	98%	52
<b>Sharp</b>										
2018	YTD	40	\$74,250	1715	\$103,167	\$59	\$96,315	\$54	93%	259
2019	YTD	49	\$60,000	1338	\$91,616	\$66	\$86,630	\$62	95%	269
2020	YTD	54	\$53,750	1445	\$88,853	\$58	\$80,050	\$52	90%	128
<b>Van Buren</b>										
2018	YTD	51	\$100,000	1896	\$124,099	\$63	\$115,895	\$58	93%	126
2019	YTD	48	\$73,000	1546	\$102,991	\$62	\$94,419	\$57	92%	159
2020	YTD	55	\$109,000	1630	\$138,390	\$80	\$132,479	\$75	96%	180
<b>White</b>										
2018	YTD	178	\$113,900	1809	\$141,882	\$72	\$133,638	\$69	94%	76
2019	YTD	157	\$115,000	1790	\$144,093	\$77	\$138,626	\$74	96%	106
2020	YTD	173	\$115,000	1758	\$135,032	\$74	\$129,842	\$71	96%	77

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Area 163</b>										
<b>Hot Springs Village - Fountain Lake School District</b>										
2018	YTD	73	\$213,500	2418	\$258,634	\$106	\$249,019	\$102	96%	85
2019	YTD	78	\$215,000	2299	\$243,512	\$104	\$232,948	\$100	96%	87
2020	YTD	100	\$235,000	2375	\$252,149	\$105	\$243,231	\$102	96%	102
<b>Area 164</b>										
<b>Hot Springs Village - Jessieville School District</b>										
2018	YTD	54	\$119,500	1722	\$134,105	\$76	\$128,025	\$73	95%	63
2019	YTD	49	\$106,500	1685	\$132,985	\$78	\$127,655	\$75	96%	71
2020	YTD	38	\$126,450	1712	\$147,531	\$86	\$143,486	\$84	97%	53