

CARMLS, Inc.

Monthly Statistical Information

November, 2018

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Sales Closed by County for Nov 2018pg 2

Sales Closed by County for Year To Date 2018.....pg 4

**CARMLS Real Estate Information
Sales Closed by Area for Nov 2018
Single Family Residential**

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2016	Nov	3	\$83,900	1662	\$109,140	\$62	\$111,300	\$63	102%	33
2017	Nov	6	\$117,750	1971	\$148,034	\$73	\$141,809	\$70	96%	62
2018	Nov	6	\$79,450	1700	\$86,183	\$53	\$81,983	\$49	95%	150
Clay										
2016	Nov	0	\$0	0	\$0	\$0	\$0	\$0	0%	0
2017	Nov	1	\$114,500	2153	\$118,500	\$55	\$114,500	\$53	97%	210
2018	Nov	2	\$95,750	2092	\$110,500	\$54	\$95,750	\$47	87%	34
Cleburne										
2016	Nov	26	\$196,250	1936	\$224,007	\$112	\$206,611	\$103	92%	109
2017	Nov	31	\$110,000	1852	\$167,895	\$85	\$155,306	\$79	93%	110
2018	Nov	39	\$148,000	1844	\$216,366	\$112	\$201,457	\$105	93%	112
Conway										
2016	Nov	6	\$121,450	1927	\$117,650	\$60	\$114,316	\$58	97%	163
2017	Nov	7	\$100,000	1683	\$114,757	\$67	\$113,485	\$66	99%	107
2018	Nov	10	\$71,450	2212	\$165,290	\$57	\$162,915	\$55	99%	116
Faulkner										
2016	Nov	103	\$137,500	1754	\$160,299	\$89	\$156,306	\$86	98%	72
2017	Nov	130	\$157,250	1795	\$169,848	\$93	\$166,976	\$91	98%	74
2018	Nov	104	\$168,450	2011	\$197,238	\$97	\$193,228	\$95	98%	35
Fulton										
2016	Nov	6	\$82,000	1497	\$123,600	\$70	\$116,733	\$66	94%	216
2017	Nov	5	\$99,900	1844	\$99,540	\$52	\$93,780	\$49	94%	114
2018	Nov	4	\$112,500	1881	\$118,325	\$62	\$110,375	\$58	93%	232
Garland										
2016	Nov	110	\$132,250	2021	\$175,285	\$81	\$168,274	\$77	96%	102
2017	Nov	121	\$162,000	2343	\$198,957	\$101	\$188,822	\$97	95%	87
2018	Nov	129	\$150,000	1953	\$200,986	\$152	\$192,770	\$138	96%	72
Grant										
2016	Nov	13	\$75,149	1580	\$106,238	\$63	\$102,238	\$60	96%	115
2017	Nov	14	\$128,500	1802	\$134,542	\$70	\$134,667	\$70	100%	76
2018	Nov	18	\$129,950	1628	\$146,577	\$88	\$143,505	\$86	98%	59
Greene										
2016	Nov	45	\$119,900	1656	\$122,260	\$72	\$118,545	\$70	97%	50
2017	Nov	39	\$124,500	1814	\$133,617	\$72	\$128,873	\$70	96%	46
2018	Nov	26	\$146,200	1730	\$150,261	\$86	\$147,080	\$85	98%	59
Hot Spring										
2016	Nov	21	\$120,000	1652	\$130,707	\$79	\$124,238	\$75	95%	97
2017	Nov	8	\$94,250	1598	\$122,611	\$72	\$118,554	\$70	97%	106
2018	Nov	20	\$70,000	1615	\$104,494	\$59	\$98,290	\$55	94%	49
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM

Izard										
2016	Nov	4	\$86,000	2276	\$117,350	\$50	\$97,250	\$43	83%	224
2017	Nov	8	\$65,000	1794	\$121,712	\$63	\$108,925	\$56	89%	172
2018	Nov	8	\$65,000	1794	\$121,712	\$63	\$108,925	\$56	89%	172
Jefferson										
2016	Nov	36	\$104,500	1962	\$104,888	\$53	\$97,782	\$49	93%	129
2017	Nov	39	\$73,300	1875	\$98,915	\$52	\$93,997	\$49	95%	149
2018	Nov	35	\$85,000	1652	\$95,368	\$56	\$88,901	\$52	93%	92
Lonoke										
2016	Nov	72	\$144,500	1847	\$157,716	\$84	\$153,936	\$82	98%	65
2017	Nov	84	\$146,000	1701	\$151,285	\$87	\$146,917	\$85	97%	83
2018	Nov	98	\$152,000	1755	\$172,773	\$91	\$167,514	\$88	97%	54
Perry										
2016	Nov	0	\$0	0	\$0	\$0	\$0	\$0	0%	0
2017	Nov	4	\$79,200	1277	\$84,925	\$66	\$84,600	\$66	100%	52
2018	Nov	7	\$80,000	1772	\$102,100	\$60	\$94,585	\$56	93%	102
Polk										
2016	Nov	17	\$80,000	1304	\$87,370	\$66	\$82,329	\$62	94%	103
2017	Nov	13	\$81,000	1437	\$95,061	\$89	\$88,769	\$83	93%	181
2018	Nov	15	\$72,000	1775	\$103,770	\$56	\$94,810	\$51	91%	119
Pulaski										
2016	Nov	439	\$163,500	2063	\$195,820	\$89	\$189,569	\$85	97%	65
2017	Nov	430	\$159,237	2021	\$199,047	\$92	\$192,121	\$89	97%	72
2018	Nov	414	\$164,375	2025	\$209,111	\$95	\$203,069	\$92	97%	53
Saline										
2016	Nov	162	\$156,359	2000	\$190,147	\$92	\$185,076	\$80	97%	63
2017	Nov	156	\$163,950	1990	\$198,068	\$97	\$193,231	\$94	98%	61
2018	Nov	169	\$169,000	1969	\$196,495	\$96	\$192,390	\$94	98%	52
Sharp										
2016	Nov	16	\$37,225	1348	\$58,225	\$41	\$51,224	\$36	88%	253
2017	Nov	17	\$57,500	1352	\$72,429	\$53	\$67,370	\$49	93%	218
2018	Nov	26	\$83,450	1736	\$109,726	\$60	\$106,130	\$58	97%	199
Van Buren										
2016	Nov	9	\$78,000	1504	\$80,145	\$53	\$78,111	\$52	97%	103
2017	Nov	26	\$85,250	1452	\$121,550	\$78	\$111,322	\$70	92%	128
2018	Nov	14	\$73,000	1314	\$92,657	\$69	\$87,064	\$65	94%	105
White										
2016	Nov	65	\$130,000	1813	\$139,697	\$74	\$137,993	\$72	99%	73
2017	Nov	72	\$116,750	1717	\$126,156	\$72	\$122,114	\$70	97%	75
2018	Nov	40	\$136,785	1949	\$160,371	\$78	\$153,444	\$75	96%	97
Area 163 Hot Springs Village - Fountain Lake School District										
2016	Nov	34	\$170,500	2274	\$231,458	\$96	\$221,884	\$92	96%	88
2017	Nov	45	\$199,500	2274	\$231,458	\$101	\$223,652	\$98	97%	71
2018	Nov	30	\$216,750	2419	\$259,462	\$103	\$248,162	\$98	96%	80
Area 164 Hot Springs Village - Jessieville School District										
2016	Nov	26	\$97,750	1677	\$124,450	\$72	\$116,219	\$68	93%	144
2017	Nov	22	\$142,750	1660	\$137,486	\$80	\$133,404	\$77	97%	78
2018	Nov	20	\$135,000	1973	\$152,865	\$77	\$147,110	\$74	96%	96

Sales Closed by Area for YTD 2018
Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2016	YTD	75	\$120,000	2000	\$132,914	\$65	\$126,773	\$62	95%	118
2017	YTD	96	\$118,750	1922	\$135,134	\$70	\$128,216	\$66	95%	140
2018	YTD	77	\$115,000	1955	\$127,701	\$65	\$121,706	\$62	95%	147
Clay										
2016	YTD	16	\$38,200	1371	\$43,325	\$34	\$40,634	\$32	94%	68
2017	YTD	30	\$66,375	1805	\$76,373	\$40	\$71,563	\$37	94%	90
2018	YTD	32	\$63,625	1582	\$71,812	\$46	\$68,738	\$44	96%	94
Cleburne										
2016	YTD	367	\$139,000	1787	\$184,639	\$101	\$170,297	\$93	92%	128
2017	YTD	392	\$130,000	1766	\$187,434	\$104	\$172,792	\$96	92%	121
2018	YTD	457	\$145,000	1869	\$199,888	\$102	\$187,486	\$95	94%	122
Conway										
2016	YTD	103	\$81,000	1688	\$103,701	\$59	\$98,383	\$56	95%	137
2017	YTD	113	\$90,000	1645	\$103,785	\$63	\$97,518	\$59	94%	90
2018	YTD	122	\$90,200	1774	\$121,317	\$67	\$116,426	\$64	96%	103
Faulkner										
2016	YTD	1459	\$149,900	1867	\$171,571	\$89	\$167,689	\$88	98%	65
2017	YTD	1665	\$152,000	1885	\$176,519	\$91	\$172,881	\$89	98%	59
2018	YTD	1556	\$156,250	1877	\$181,401	\$95	\$177,610	\$93	98%	43
Fulton										
2016	YTD	42	\$925,000	1829	\$108,783	\$58	\$100,360	\$53	92%	229
2017	YTD	57	\$97,000	1830	\$124,231	\$65	\$114,082	\$60	92%	201
2018	YTD	41	\$105,000	1814	\$133,664	\$71	\$126,255	\$67	94%	230
Garland										
2016	YTD	1248	\$138,000	1923	\$178,787	\$89	\$170,301	\$85	95%	116
2017	YTD	1349	\$149,000	2018	\$197,101	\$95	\$187,227	\$91	95%	105
2018	YTD	1528	\$154,950	1949	\$204,535	\$151	\$195,114	\$146	95%	89
Grant										
2016	YTD	131	\$110,000	1662	\$127,869	\$74	\$123,430	\$71	97%	89
2017	YTD	149	\$131,600	1780	\$138,575	\$76	\$135,440	\$74	98%	78
2018	YTD	181	\$134,900	1770	\$147,796	\$83	\$144,316	\$81	98%	70
Greene										
2016	YTD	451	\$117,900	1714	\$124,810	\$71	\$121,542	\$69	97%	77
2017	YTD	481	\$124,000	1779	\$132,804	\$73	\$128,858	\$71	97%	53
2018	YTD	447	\$124,900	1744	\$132,344	\$76	\$129,438	\$73	98%	54

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2016	YTD	193	\$104,000	1696	\$116,516	\$66	\$110,831	\$63	95%	97
2017	YTD	170	\$86,350	1760	\$106,213	\$61	\$100,690	\$58	95%	111
2018	YTD	214	\$98,500	1719	\$124,301	\$69	\$119,662	\$66	96%	74
Izard										
2016	YTD	48	\$55,950	1701	\$88,209	\$51	\$78,339	\$46	89%	274
2017	YTD	87	\$62,700	1692	\$96,698	\$58	\$88,434	\$52	91%	186
2018	YTD	101	\$75,000	1760	\$108,815	\$61	\$102,283	\$57	94%	159
Jefferson										
2016	YTD	406	\$83,743	1849	\$99,173	\$51	\$94,022	\$49	95%	114
2017	YTD	403	\$82,000	1986	\$105,643	\$51	\$99,035	\$47	94%	112
2018	YTD	394	\$85,000	1829	\$100,849	\$52	\$95,422	\$49	95%	84
Lonoke										
2016	YTD	1026	\$135,550	1822	\$152,061	\$82	\$148,077	\$80	97%	71
2017	YTD	1110	\$139,900	1773	\$154,240	\$86	\$150,872	\$84	98%	63
2018	YTD	1175	\$145,000	1792	\$162,759	\$88	\$159,103	\$86	98%	51
Perry										
2016	YTD	33	\$117,500	1979	\$127,485	\$63	\$121,705	\$60	95%	85
2017	YTD	51	\$85,000	1650	\$111,292	\$65	\$106,038	\$62	95%	93
2018	YTD	64	\$87,450	1683	\$127,549	\$75	\$120,978	\$71	95%	115
Polk										
2016	YTD	185	\$82,000	1622	\$108,087	\$68	\$101,731	\$64	94%	199
2017	YTD	194	\$98,250	1720	\$126,474	\$74	\$119,223	\$70	94%	205
2018	YTD	189	\$99,500	1702	\$116,507	\$71	\$111,125	\$67	95%	165
Pulaski										
2016	YTD	5136	\$154,900	2009	\$195,037	\$90	\$188,828	\$87	97%	65
2017	YTD	5079	\$161,000	2035	\$206,462	\$95	\$200,025	\$92	97%	62
2018	YTD	5116	\$163,895	1996	\$205,538	\$96	\$199,688	\$93	97%	54
Saline										
2016	YTD	1753	\$155,000	1928	\$178,263	\$90	\$173,899	\$87	98%	63
2017	YTD	1878	\$162,000	1975	\$194,322	\$95	\$189,588	\$93	98%	58
2018	YTD	1854	\$166,000	1971	\$197,542	\$97	\$193,410	\$95	98%	50
Sharp										
2016	YTD	201	\$54,900	1507	\$82,881	\$50	\$77,662	\$47	94%	228
2017	YTD	247	\$56,000	1571	\$91,871	\$55	\$84,165	\$50	92%	229
2018	YTD	223	\$67,000	1548	\$95,681	\$59	\$88,096	\$55	92%	207
Van Buren										
2016	YTD	201	\$63,500	1381	\$89,053	\$61	\$82,484	\$56	93%	159
2017	YTD	239	\$67,500	1463	\$105,690	\$65	\$97,791	\$60	93%	176
2018	YTD	227	\$76,000	1599	\$110,699	\$65	\$102,940	\$60	93%	137
White										
2016	YTD	706	\$119,803	1834	\$141,685	\$74	\$137,416	\$71	97%	89
2017	YTD	713	\$119,900	1765	\$136,336	\$75	\$131,845	\$72	97%	73
2018	YTD	710	\$125,000	1820	\$147,896	\$78	\$141,760	\$74	96%	75

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163			Hot Springs Village - Fountain Lake School District							
2016	YTD	319	\$188,000	2219	\$224,934	\$98	\$215,557	\$94	96%	102
2017	YTD	349	\$223,000	2378	\$251,078	\$103	\$240,734	\$99	96%	97
2018	YTD	330	\$212,500	2324	\$254,260	\$107	\$245,704	\$104	97%	97
Area 164			Hot Springs Village - Jessieville School District							
2016	YTD	255	\$109,000	1778	\$126,312	\$69	\$120,074	\$66	95%	104
2017	YTD	263	\$109,000	1708	\$126,823	\$73	\$121,697	\$70	96%	83
2018	YTD	257	\$120,000	1786	\$137,347	\$76	\$131,661	\$73	95%	60