

CARMLS, Inc.

Monthly Statistical Information

October, 2020

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Sales Closed by County for October 2020.....pg 2

Sales Closed by County for Year To Date 2020pg 4

CARMLS Real Estate Information
Sales Closed by Area for October 2020
Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2018	Oct	2	\$97,500	1720	\$99,275	\$62	\$97,500	\$60	98%	116
2019	Oct	1	\$113,000	1700	\$120,000	\$71	\$113,000	\$66	94%	24
2020	Oct	12	\$120,700	1683	\$123,169	\$70	\$121,408	\$69	99%	49
Clay										
2018	Oct	4	\$51,350	1495	\$50,150	\$43	\$46,425	\$40	93%	126
2019	Oct	4	\$78,750	1553	\$80,600	\$54	\$79,225	\$53	98%	7
2020	Oct	8	\$78,000	1558	\$78,675	\$51	\$74,862	\$49	95%	43
Cleburne										
2018	Oct	51	\$138,000	1841	\$175,335	\$93	\$163,761	\$86	93%	106
2019	Oct	38	\$163,000	2112	\$266,052	\$115	\$252,616	\$109	95%	116
2020	Oct	66	\$199,950	1917	\$234,650	\$118	\$227,345	\$114	97%	120
Conway										
2018	Oct	8	\$66,950	2015	\$98,212	\$49	\$92,025	\$46	94%	120
2019	Oct	12	\$76,475	1617	\$84,358	\$57	\$85,123	\$52	101%	58
2020	Oct	20	\$94,500	1780	\$145,435	\$76	\$142,090	\$74	98%	79
Faulkner										
2018	Oct	151	\$152,000	1891	\$183,808	\$94	\$179,574	\$92	98%	44
2019	Oct	137	\$165,000	1911	\$195,092	\$100	\$192,019	\$98	98%	30
2020	Oct	192	\$187,000	2027	\$221,271	\$108	\$218,606	\$106	99%	32
Fulton										
2018	Oct	3	\$59,500	1985	\$120,966	\$53	\$113,166	\$50	94%	354
2019	Oct	13	\$116,950	1863	\$131,607	\$65	\$124,334	\$61	94%	53
2020	Oct	8	\$75,500	1851	\$102,087	\$55	\$98,875	\$53	97%	132
Garland										
2018	Oct	118	\$135,500	1852	\$193,331	\$101	\$184,587	\$96	95%	85
2019	Oct	148	\$158,750	1868	\$208,138	\$105	\$199,562	\$101	96%	70
2020	Oct	192	\$195,000	2050	\$256,249	\$120	\$248,992	\$116	97%	38
Grant										
2018	Oct	14	\$120,500	1558	\$122,492	\$78	\$119,700	\$76	98%	72
2019	Oct	20	\$138,450	1864	\$148,625	\$79	\$145,057	\$77	98%	50
2020	Oct	18	\$158,250	1786	\$175,861	\$97	\$171,705	\$95	98%	22
Greene										
2018	Oct	43	\$106,000	1773	\$133,162	\$73	\$129,126	\$71	97%	51
2019	Oct	39	\$125,500	1829	\$143,733	\$72	\$140,223	\$70	98%	33
2020	Oct	54	\$154,450	1776	\$169,700	\$93	\$165,823	\$91	98%	25
Hot Spring										
2018	Oct	20	\$87,250	1552	\$91,022	\$56	\$88,372	\$73	97%	45
2019	Oct	9	\$107,000	1718	\$140,077	\$76	\$133,833	\$72	96%	55
2020	Oct	24	\$107,500	1600	\$145,116	\$84	\$139,586	\$80	96%	38

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Izard										
2017	Oct	12	\$128,950	2125	\$142,691	\$67	\$132,994	\$62	93%	206
2019	Oct	15	\$160,000	1891	\$165,200	\$100	\$160,806	\$97	97%	48
2020	Oct	12	\$82,950	1873	\$108,525	\$57	\$104,508	\$55	96%	154
Jefferson										
2018	Oct	33	\$96,000	2030	\$123,227	\$57	\$117,388	\$54	95%	92
2019	Oct	36	\$72,750	1710	\$95,415	\$52	\$90,337	\$49	95%	51
2020	Oct	43	\$104,000	1770	\$114,555	\$58	\$113,777	\$57	99%	38
Lonoke										
2018	Oct	91	\$135,000	1839	\$162,752	\$86	\$159,501	\$84	98%	50
2019	Oct	99	\$150,000	1738	\$166,534	\$94	\$163,868	\$93	98%	42
2020	Oct	137	\$163,460	1884	\$189,389	\$100	\$187,277	\$99	99%	31
Perry										
2018	Oct	12	\$72,375	1512	\$106,266	\$73	\$100,625	\$70	95%	90
2019	Oct	2	\$200,362	1888	\$202,250	\$103	\$200,362	\$102	99%	23
2020	Oct	3	\$70,000	1147	\$64,000	\$55	\$61,833	\$52	97%	17
Polk										
2018	Oct	11	\$82,000	1452	\$104,063	\$67	\$99,900	\$65	96%	127
2019	Oct	21	\$94,000	1697	\$110,148	\$66	\$98,121	\$58	89%	130
2020	Oct	30	\$148,750	1882	\$201,485	\$106	\$187,882	\$98	93%	120
Pulaski										
2018	Oct	415	\$165,900	1990	\$207,693	\$96	\$200,275	\$93	96%	49
2019	Oct	498	\$165,500	1941	\$201,885	\$97	\$195,617	\$94	97%	49
2020	Oct	599	\$187,000	2066	\$238,842	\$109	\$233,622	\$107	98%	30
Saline										
2018	Oct	148	\$174,950	2044	\$200,593	\$96	\$196,739	\$94	98%	48
2019	Oct	178	\$173,950	2005	\$215,868	\$103	\$211,215	\$101	98%	42
2020	Oct	250	\$193,500	2051	\$238,127	\$113	\$239,370	\$113	101%	28
Sharp										
2018	Oct	21	\$53,000	1409	\$78,300	\$56	\$70,604	\$51	90%	297
2019	Oct	28	\$69,450	1492	\$89,221	\$57	\$84,032	\$54	94%	156
2020	Oct	35	\$74,900	1470	\$107,894	\$68	\$103,201	\$65	96%	99
Van Buren										
2018	Oct	28	\$91,975	1909	\$158,849	\$80	\$147,750	\$75	93%	108
2019	Oct	19	\$88,000	1407	\$99,672	\$68	\$95,500	\$65	96%	160
2020	Oct	30	\$85,250	1574	\$114,511	\$73	\$106,451	\$68	93%	132
White										
2018	Oct	73	\$130,000	1851	\$152,610	\$80	\$148,498	\$78	97%	86
2019	Oct	81	\$130,000	1912	\$150,627	\$78	\$146,240	\$74	97%	58
2020	Oct	93	\$147,500	1965	\$175,428	\$86	\$171,117	\$84	98%	32
Area 163 Hot Springs Village - Fountain Lake School District										
2018	Oct	36	\$252,250	2509	\$278,428	\$109	\$272,295	\$107	98%	58
2019	Oct	43	\$245,000	2449	\$279,209	\$112	\$270,666	\$109	97%	67
2020	Oct	55	\$259,900	2339	\$287,140	\$120	\$282,641	\$118	98%	27
Area 164 Hot Springs Village - Jessieville School District										
2018	Oct	22	\$96,250	1713	\$119,172	\$69	\$113,675	\$66	95%	67
2019	Oct	10	\$147,450	1797	\$177,190	\$95	\$172,620	\$93	97%	40
2020	Oct	42	\$163,450	1875	\$176,976	\$94	\$174,489	\$93	99%	37

CARMLS Real Estate Information
Sales Closed by Area for YTD 2020
Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2018	YTD	71	\$119,500	1977	\$131,209	\$66	\$125,063	\$63	95%	147
2019	YTD	90	\$119,950	1862	\$134,574	\$71	\$128,557	\$67	96%	124
2020	YTD	102	\$120,700	1842	\$134,882	\$71	\$129,047	\$68	96%	89
Clay										
2018	YTD	30	\$61,350	1546	\$69,233	\$45	\$66,938	\$44	97%	98
2019	YTD	32	\$64,950	1599	\$71,700	\$45	\$67,664	\$42	94%	56
2020	YTD	53	\$73,000	1743	\$91,192	\$51	\$86,860	\$49	95%	68
Cleburne										
2018	YTD	418	\$145,000	1872	\$198,350	\$101	\$186,183	\$94	94%	123
2019	YTD	377	\$150,000	1933	\$211,981	\$103	\$198,204	\$97	94%	107
2020	YTD	511	\$180,000	1976	\$230,330	\$112	\$220,229	\$107	96%	114
Conway										
2018	YTD	112	\$90,625	1734	\$117,391	\$68	\$112,275	\$65	96%	102
2019	YTD	138	\$102,200	1622	\$113,222	\$71	\$111,546	\$68	99%	71
2020	YTD	161	\$105,000	1813	\$135,225	\$72	\$129,672	\$69	96%	90
Faulkner										
2018	YTD	1451	\$155,200	1867	\$180,297	\$95	\$176,506	\$93	98%	44
2019	YTD	1375	\$166,251	1904	\$192,082	\$99	\$188,793	\$97	98%	44
2020	YTD	1686	\$182,500	1957	\$208,826	\$105	\$205,535	\$104	98%	36
Fulton										
2018	YTD	36	\$93,680	1775	\$135,585	\$72	\$128,029	\$68	94%	236
2019	YTD	68	\$120,000	1815	\$139,827	\$78	\$133,681	\$75	96%	131
2020	YTD	83	\$95,000	1712	\$137,691	\$78	\$128,833	\$73	94%	167
Garland										
2018	YTD	1388	\$155,000	1950	\$205,241	\$151	\$195,729	\$147	95%	91
2019	YTD	1460	\$158,000	1956	\$207,968	\$101	\$199,543	\$97	96%	67
2020	YTD	1629	\$179,900	1997	\$236,539	\$115	\$227,418	\$111	96%	62
Grant										
2018	YTD	163	\$135,000	1785	\$147,931	\$82	\$144,405	\$80	98%	71
2019	YTD	170	\$149,900	1827	\$162,091	\$87	\$159,173	\$85	98%	57
2020	YTD	170	\$154,100	1834	\$167,835	\$91	\$164,254	\$89	98%	51
Greene										
2018	YTD	421	\$122,900	1745	\$131,238	\$75	\$128,348	\$72	98%	54
2019	YTD	440	\$132,250	1765	\$142,853	\$79	\$138,628	\$77	97%	55
2020	YTD	502	\$144,950	1775	\$158,589	\$88	\$154,206	\$85	97%	46

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2018	YTD	191	\$100,750	1732	\$127,066	\$70	\$122,544	\$68	96%	76
2019	YTD	195	\$112,500	1740	\$129,545	\$71	\$124,893	\$69	96%	64
2020	YTD	216	\$119,000	1714	\$139,116	\$78	\$134,685	\$75	97%	63
Izard										
2018	YTD	95	\$75,500	1768	\$107,903	\$61	\$101,472	\$57	94%	153
2019	YTD	90	\$94,750	1625	\$119,746	\$80	\$114,421	\$76	96%	147
2020	YTD	100	\$99,950	1769	\$133,700	\$75	\$127,514	\$71	95%	108
Jefferson										
2018	YTD	358	\$85,000	1880	\$101,393	\$51	\$95,952	\$49	95%	84
2019	YTD	365	\$96,000	1866	\$111,933	\$58	\$106,377	\$55	95%	60
2020	YTD	434	\$100,250	1825	\$115,196	\$60	\$110,867	\$58	96%	84
Lonoke										
2018	YTD	1074	\$144,900	1795	\$161,650	\$88	\$158,136	\$86	98%	51
2019	YTD	1136	\$153,700	1814	\$172,419	\$94	\$168,583	\$91	98%	53
2020	YTD	1347	\$161,500	1847	\$183,445	\$98	\$180,491	\$96	98%	39
Perry										
2018	YTD	57	\$89,900	1672	\$130,674	\$77	\$124,219	\$73	95%	117
2019	YTD	39	\$95,000	1544	\$126,124	\$82	\$111,881	\$72	89%	73
2020	YTD	47	\$99,000	1720	\$138,690	\$80	\$133,753	\$76	96%	64
Polk										
2018	YTD	174	\$100,000	1695	\$117,605	\$72	\$112,532	\$69	96%	169
2019	YTD	176	\$98,900	1649	\$126,137	\$78	\$117,787	\$72	93%	132
2020	YTD	224	\$124,850	1761	\$154,604	\$88	\$145,412	\$83	94%	140
Pulaski										
2018	YTD	4692	\$163,895	1993	\$205,096	\$96	\$199,261	\$93	97%	54
2019	YTD	4955	\$166,000	1999	\$209,740	\$98	\$203,396	\$95	97%	51
2020	YTD	5372	\$180,000	2039	\$224,645	\$104	\$219,184	\$102	98%	42
Saline										
2018	YTD	1681	\$165,400	1970	\$197,450	\$97	\$193,312	\$95	98%	50
2019	YTD	1922	\$172,000	1967	\$204,088	\$100	\$199,803	\$98	98%	47
2020	YTD	2220	\$185,000	2029	\$223,216	\$107	\$220,192	\$105	99%	37
Sharp										
2018	YTD	196	\$65,000	1521	\$94,069	\$60	\$85,916	\$55	91%	209
2019	YTD	221	\$75,000	1542	\$100,224	\$63	\$94,001	\$59	94%	184
2020	YTD	253	\$74,900	1553	\$110,468	\$69	\$104,152	\$65	94%	111
Van Buren										
2018	YTD	212	\$77,000	1617	\$111,852	\$65	\$103,955	\$60	93%	137
2019	YTD	196	\$80,350	1567	\$127,241	\$73	\$116,101	\$67	91%	129
2020	YTD	251	\$97,000	1631	\$138,977	\$80	\$130,843	\$75	94%	132
White										
2018	YTD	669	\$125,000	1813	\$147,304	\$78	\$141,206	\$74	96%	74
2019	YTD	685	\$129,000	1818	\$151,362	\$81	\$146,745	\$78	97%	72
2020	YTD	802	\$134,700	1831	\$157,214	\$83	\$152,597	\$81	97%	55

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163			Hot Springs Village - Fountain Lake School District							
2018	YTD	298	\$211,000	2313	\$253,240	\$108	\$244,940	\$104	97%	71
2019	YTD	356	\$217,250	2287	\$250,019	\$108	\$242,111	\$104	97%	73
2020	YTD	421	\$239,500	2381	\$279,278	\$114	\$272,153	\$112	97%	69
Area 164			Hot Springs Village - Jessieville School District							
2018	YTD	231	\$120,000	1770	\$135,451	\$75	\$129,945	\$72	96%	56
2019	YTD	218	\$122,500	1715	\$139,796	\$80	\$134,897	\$78	96%	58
2020	YTD	247	\$134,400	1754	\$153,313	\$87	\$150,009	\$85	98%	48