

CARMLS, Inc.

Monthly Statistical Information

Sept, 2020

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Sales Closed by County for September 2020.pg 2

Sales Closed by County for Year To Date 2020pg 4

**CARMLS Real Estate Information
Sales Closed by Area for Sept 2020**

| Single Family Residential | | | | | | | | | | |
|----------------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
| Clark | | | | | | | | | | |
| 2018 | Sept | 6 | \$107,750 | 2026 | \$128,963 | \$66 | \$121,416 | \$62 | 94% | 39 |
| 2019 | Sept | 8 | \$124,750 | 1823 | \$136,435 | \$70 | \$128,675 | \$65 | 94% | 91 |
| 2019 | Sept | 18 | \$129,700 | 1621 | \$128,983 | \$78 | \$127,511 | \$76 | 99% | 48 |
| Clay | | | | | | | | | | |
| 2018 | Sept | 4 | \$67,025 | 1564 | \$73,975 | \$45 | \$79,987 | \$50 | 108% | 17 |
| 2019 | Sept | 6 | \$51,500 | 1743 | \$65,416 | \$35 | \$62,416 | \$32 | 95% | 19 |
| 2020 | Sept | 4 | \$51,000 | 1478 | \$55,225 | \$41 | \$48,750 | \$38 | 88% | 121 |
| Cleburne | | | | | | | | | | |
| 2018 | Sept | 38 | \$161,750 | 2099 | \$220,305 | \$99 | \$207,019 | \$93 | 94% | 147 |
| 2019 | Sept | 30 | \$228,500 | 2112 | \$255,909 | \$118 | \$241,236 | \$110 | 94% | 104 |
| 2020 | Sept | 58 | \$219,500 | 2183 | \$263,137 | \$118 | \$254,708 | \$115 | 97% | 86 |
| Conway | | | | | | | | | | |
| 2018 | Sept | 12 | \$88,700 | 1775 | \$124,550 | \$82 | \$122,187 | \$81 | 98% | 66 |
| 2019 | Sept | 9 | \$74,000 | 1790 | \$119,344 | \$69 | \$113,705 | \$66 | 95% | 52 |
| 2020 | Sept | 22 | \$110,000 | 1880 | \$138,454 | \$74 | \$134,040 | \$71 | 97% | 137 |
| Faulkner | | | | | | | | | | |
| 2018 | Sept | 119 | \$166,500 | 1889 | \$192,540 | \$98 | \$188,271 | \$96 | 98% | 44 |
| 2019 | Sept | 161 | \$167,000 | 1857 | \$180,681 | \$95 | \$178,280 | \$94 | 99% | 34 |
| 2020 | Sept | 197 | \$176,775 | 2045 | \$214,809 | \$104 | \$210,795 | \$102 | 98% | 31 |
| Fulton | | | | | | | | | | |
| 2018 | Sept | 1 | \$72,000 | 1396 | \$72,500 | \$52 | \$72,000 | \$52 | 99% | 107 |
| 2019 | Sept | 10 | \$121,000 | 2205 | \$139,880 | \$59 | \$133,340 | \$56 | 95% | 201 |
| 2020 | Sept | 11 | \$159,900 | 1793 | \$172,263 | \$100 | \$160,891 | \$93 | 93% | 89 |
| Garland | | | | | | | | | | |
| 2018 | Sept | 128 | \$156,750 | 1950 | \$195,614 | \$97 | \$186,291 | \$92 | 95% | 86 |
| 2019 | Sept | 137 | \$155,000 | 1943 | \$207,144 | \$102 | \$201,318 | \$99 | 97% | 50 |
| 2020 | Sept | 193 | \$195,000 | 1988 | \$264,940 | \$134 | \$251,024 | \$126 | 95% | 63 |
| Grant | | | | | | | | | | |
| 2018 | Sept | 18 | \$145,875 | 1781 | \$152,500 | \$83 | \$150,169 | \$82 | 98% | 63 |
| 2019 | Sept | 20 | \$165,200 | 1748 | \$170,765 | \$92 | \$167,505 | \$90 | 98% | 65 |
| 2020 | Sept | 26 | \$190,500 | 1979 | \$195,303 | \$99 | \$191,810 | \$97 | 98% | 34 |
| Greene | | | | | | | | | | |
| 2018 | Sept | 38 | \$110,000 | 1700 | \$131,252 | \$74 | \$127,198 | \$72 | 97% | 61 |
| 2019 | Sept | 55 | \$134,500 | 1884 | \$155,847 | \$81 | \$151,050 | \$78 | 97% | 42 |
| 2020 | Sept | 46 | \$153,000 | 1738 | \$170,732 | \$99 | \$168,215 | \$97 | 99% | 17 |
| Hot Spring | | | | | | | | | | |
| 2018 | Sept | 17 | \$146,000 | 1881 | \$161,305 | \$81 | \$155,870 | \$78 | 97% | 50 |
| 2019 | Sept | 17 | \$100,000 | 1630 | \$118,200 | \$75 | \$114,379 | \$72 | 97% | 34 |
| 2020 | Sept | 29 | \$132,500 | 1792 | \$153,850 | \$82 | \$146,494 | \$78 | 95% | 77 |

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|---|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Izard | | | | | | | | | | |
| 2018 | Sept | 9 | \$145,000 | 2252 | \$174,677 | \$78 | \$163,822 | \$73 | 94% | 191 |
| 2019 | Sept | 5 | \$70,600 | 1448 | \$71,440 | \$55 | \$69,047 | \$53 | 97% | 120 |
| 2020 | Sept | 7 | \$122,000 | 2045 | \$152,807 | \$73 | \$149,821 | \$72 | 98% | 93 |
| Jefferson | | | | | | | | | | |
| 2018 | Sept | 36 | \$59,450 | 1594 | \$74,608 | \$42 | \$69,690 | \$40 | 93% | 81 |
| 2019 | Sept | 23 | \$117,500 | 1907 | \$131,565 | \$65 | \$124,006 | \$61 | 94% | 59 |
| 2020 | Sept | 47 | \$98,000 | 1745 | \$115,628 | \$64 | \$111,187 | \$61 | 96% | 72 |
| Lonoke | | | | | | | | | | |
| 2018 | Sept | 103 | \$147,000 | 1696 | \$156,012 | \$89 | \$153,544 | \$87 | 98% | 47 |
| 2019 | Sept | 129 | \$157,500 | 1899 | \$184,172 | \$69 | \$179,695 | \$93 | 98% | 51 |
| 2020 | Sept | 162 | \$160,000 | 1865 | \$189,294 | \$101 | \$168,788 | \$99 | 89% | 24 |
| Perry | | | | | | | | | | |
| 2018 | Sept | 3 | \$155,000 | 1545 | \$168,966 | \$111 | \$165,633 | \$109 | 98% | 190 |
| 2019 | Sept | 4 | \$83,250 | 1508 | \$99,199 | \$68 | \$91,382 | \$62 | 92% | 31 |
| 2020 | Sept | 6 | \$73,250 | 1603 | \$112,633 | \$70 | \$110,408 | \$69 | 98% | 48 |
| Polk | | | | | | | | | | |
| 2018 | Sept | 18 | \$94,912 | 1662 | \$119,112 | \$75 | \$113,106 | \$71 | 95% | 161 |
| 2019 | Sept | 23 | \$115,000 | 1907 | \$150,421 | \$84 | \$138,404 | \$77 | 92% | 120 |
| 2020 | Sept | 40 | \$138,000 | 1827 | \$172,435 | \$92 | \$161,545 | \$86 | 94% | 158 |
| Pulaski | | | | | | | | | | |
| 2018 | Sept | 399 | \$159,710 | 1939 | \$195,602 | \$94 | \$189,716 | \$91 | 97% | 51 |
| 2019 | Sept | 505 | \$165,000 | 2029 | \$210,324 | \$98 | \$204,246 | \$95 | 97% | 52 |
| 2020 | Sept | 609 | \$180,000 | 2049 | \$232,516 | \$108 | \$227,623 | \$106 | 98% | 31 |
| Saline | | | | | | | | | | |
| 2018 | Sept | 140 | \$172,750 | 1876 | \$182,382 | \$94 | \$177,776 | \$92 | 97% | 47 |
| 2019 | Sept | 188 | \$165,845 | 1884 | \$198,489 | \$102 | \$194,946 | \$100 | 98% | 39 |
| 2020 | Sept | 265 | \$201,000 | 2057 | \$234,019 | \$111 | \$231,733 | \$110 | 99% | 33 |
| Sharp | | | | | | | | | | |
| 2018 | Sept | 15 | \$45,000 | 1544 | \$78,020 | \$48 | \$71,183 | \$44 | 91% | 130 |
| 2019 | Sept | 17 | \$75,000 | 1696 | \$93,855 | \$52 | \$91,240 | \$50 | 91% | 284 |
| 2020 | Sept | 25 | \$84,900 | 1749 | \$120,732 | \$63 | \$114,930 | \$60 | 91% | 64 |
| Van Buren | | | | | | | | | | |
| 2018 | Sept | 19 | \$60,000 | 1524 | \$109,863 | \$63 | \$102,431 | \$57 | 93% | 171 |
| 2019 | Sept | 12 | \$57,450 | 1541 | \$176,529 | \$73 | \$144,400 | \$64 | 82% | 85 |
| 2020 | Sept | 32 | \$125,950 | 1782 | \$160,681 | \$84 | \$154,285 | \$80 | 96% | 108 |
| White | | | | | | | | | | |
| 2018 | Sept | 59 | \$140,000 | 1804 | \$151,747 | \$83 | \$144,532 | \$79 | 95% | 76 |
| 2019 | Sept | 72 | \$133,625 | 1771 | \$155,012 | \$85 | \$150,470 | \$83 | 97% | 57 |
| 2020 | Sept | 80 | \$151,250 | 1928 | \$182,170 | \$92 | \$178,288 | \$90 | 98% | 42 |
| Area 163 Hot Springs Village - Fountain Lake School District | | | | | | | | | | |
| 2018 | Sept | 19 | \$175,000 | 2050 | \$214,405 | \$103 | \$207,021 | \$99 | 97% | 35 |
| 2019 | Sept | 38 | \$230,750 | 2182 | \$247,297 | \$111 | \$239,065 | \$108 | 97% | 58 |
| 2020 | Sept | 44 | \$268,000 | 2535 | \$338,220 | \$129 | \$331,911 | \$127 | 98% | 77 |
| Area 164 Hot Springs Village - Jessieville School District | | | | | | | | | | |
| 2018 | Sept | 24 | \$112,000 | 1751 | \$127,757 | \$73 | \$124,170 | \$71 | 97% | 47 |
| 2019 | Sept | 21 | \$113,900 | 1627 | \$127,804 | \$81 | \$122,995 | \$78 | 96% | 48 |
| 2020 | Sept | 32 | \$152,450 | 1765 | \$157,216 | \$90 | \$154,725 | \$89 | 98% | 55 |

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2020**

Single Family Residential

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|--------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| Clark | | | | | | | | | | |
| 2018 | YTD | 69 | \$120,000 | 1984 | \$132,135 | \$66 | \$125,862 | \$63 | 95% | 148 |
| 2019 | YTD | 86 | \$119,950 | 1859 | \$133,670 | \$70 | \$127,641 | \$67 | 95% | 123 |
| 2020 | YTD | 90 | \$121,250 | 1864 | \$136,444 | \$71 | \$130,066 | \$68 | 95% | 94 |
| Clay | | | | | | | | | | |
| 2018 | YTD | 26 | \$63,625 | 1552 | \$72,169 | \$45 | \$70,093 | \$44 | 97% | 93 |
| 2019 | YTD | 28 | \$62,500 | 1606 | \$70,428 | \$43 | \$66,012 | \$40 | 94% | 62 |
| 2020 | YTD | 44 | \$68,750 | 1783 | \$94,472 | \$51 | \$89,948 | \$49 | 95% | 73 |
| Cleburne | | | | | | | | | | |
| 2018 | YTD | 365 | \$145,780 | 1880 | \$202,068 | \$102 | \$189,784 | \$96 | 94% | 126 |
| 2019 | YTD | 339 | \$205,920 | 1913 | \$205,920 | \$102 | \$192,105 | \$96 | 93% | 106 |
| 2020 | YTD | 443 | \$178,700 | 1990 | \$230,417 | \$111 | \$219,884 | \$106 | 95% | 112 |
| Conway | | | | | | | | | | |
| 2018 | YTD | 104 | \$91,625 | 1713 | \$118,866 | \$69 | \$113,833 | \$67 | 96% | 101 |
| 2019 | YTD | 126 | \$105,500 | 1623 | \$115,971 | \$72 | \$114,063 | \$69 | 98% | 72 |
| 2020 | YTD | 140 | \$107,000 | 1822 | \$133,769 | \$72 | \$127,861 | \$68 | 96% | 92 |
| Faulkner | | | | | | | | | | |
| 2018 | YTD | 1296 | \$157,000 | 1865 | \$180,017 | \$95 | \$176,282 | \$93 | 98% | 44 |
| 2019 | YTD | 1235 | \$166,251 | 1902 | \$191,582 | \$98 | \$188,261 | \$97 | 98% | 45 |
| 2020 | YTD | 1488 | \$181,350 | 1949 | \$207,373 | \$105 | \$203,987 | \$103 | 98% | 36 |
| Fulton | | | | | | | | | | |
| 2018 | YTD | 33 | \$98,500 | 1756 | \$136,913 | \$74 | \$129,380 | \$70 | 94% | 226 |
| 2019 | YTD | 54 | \$120,000 | 1812 | \$142,043 | \$81 | \$136,055 | \$78 | 96% | 152 |
| 2020 | YTD | 74 | \$97,500 | 1691 | \$138,132 | \$79 | \$128,745 | \$73 | 93% | 170 |
| Garland | | | | | | | | | | |
| 2018 | YTD | 1266 | \$156,000 | 1959 | \$206,232 | \$156 | \$196,623 | \$152 | 95% | 91 |
| 2019 | YTD | 1304 | \$158,100 | 1967 | \$208,177 | \$101 | \$199,765 | \$97 | 96% | 67 |
| 2020 | YTD | 1461 | \$175,000 | 1992 | \$233,782 | \$115 | \$224,448 | \$110 | 96% | 65 |
| Grant | | | | | | | | | | |
| 2018 | YTD | 149 | \$136,600 | 1807 | \$150,321 | \$82 | \$146,727 | \$80 | 98% | 71 |
| 2019 | YTD | 149 | \$155,000 | 1823 | \$163,746 | \$88 | \$160,929 | \$86 | 98% | 58 |
| 2020 | YTD | 152 | \$154,100 | 1840 | \$166,884 | \$90 | \$163,371 | \$88 | 98% | 54 |
| Greene | | | | | | | | | | |
| 2018 | YTD | 378 | \$124,700 | 1742 | \$131,019 | \$75 | \$128,260 | \$72 | 98% | 54 |
| 2019 | YTD | 396 | \$132,250 | 1751 | \$142,023 | \$80 | \$137,733 | \$77 | 97% | 58 |
| 2020 | YTD | 446 | \$141,950 | 1766 | \$155,796 | \$87 | \$151,395 | \$84 | 97% | 48 |
| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
| Hot Spring | | | | | | | | | | |
| 2018 | YTD | 170 | \$112,500 | 1745 | \$130,790 | \$72 | \$126,109 | \$69 | 96% | 79 |
| 2019 | YTD | 185 | \$113,000 | 1744 | \$129,138 | \$71 | \$124,598 | \$68 | 96% | 64 |
| 2020 | YTD | 192 | \$122,875 | 1728 | \$138,366 | \$77 | \$134,072 | \$75 | 97% | 67 |
| Izard | | | | | | | | | | |
| 2018 | YTD | 83 | \$75,500 | 1779 | \$109,731 | \$60 | \$103,101 | \$56 | 94% | 165 |
| 2019 | YTD | 73 | \$90,000 | 1571 | \$112,045 | \$77 | \$106,586 | \$73 | 95% | 168 |
| 2020 | YTD | 87 | \$107,000 | 1762 | \$138,021 | \$77 | \$131,578 | \$74 | 95% | 102 |

| | | | | | | | | | | |
|------------------|-----|------|-----------|------|-----------|-------|-----------|-------|-----|-----|
| Jefferson | | | | | | | | | | |
| 2018 | YTD | 325 | \$85,000 | 1865 | \$99,176 | \$51 | \$93,775 | \$48 | 95% | 83 |
| 2019 | YTD | 329 | \$100,000 | 1883 | \$113,740 | \$58 | \$108,133 | \$55 | 95% | 61 |
| 2020 | YTD | 386 | \$100,250 | 1828 | \$115,171 | \$61 | \$110,484 | \$58 | 96% | 90 |
| Lonoke | | | | | | | | | | |
| 2018 | YTD | 981 | \$145,000 | 1791 | \$161,623 | \$88 | \$158,077 | \$86 | 98% | 51 |
| 2019 | YTD | 1032 | \$154,000 | 1822 | \$172,795 | \$93 | \$169,041 | \$91 | 98% | 55 |
| 2020 | YTD | 1209 | \$160,900 | 1840 | \$182,282 | \$97 | \$179,258 | \$96 | 98% | 40 |
| Perry | | | | | | | | | | |
| 2018 | YTD | 45 | \$103,500 | 1715 | \$137,183 | \$78 | \$130,511 | \$74 | 95% | 124 |
| 2019 | YTD | 37 | \$91,000 | 1526 | \$122,010 | \$81 | \$107,098 | \$71 | 88% | 76 |
| 2020 | YTD | 44 | \$103,311 | 1759 | \$143,782 | \$81 | \$138,657 | \$77 | 96% | 68 |
| Polk | | | | | | | | | | |
| 2018 | YTD | 163 | \$100,000 | 1712 | \$118,519 | \$72 | \$113,384 | \$69 | 96% | 172 |
| 2019 | YTD | 155 | \$104,800 | 1643 | \$128,304 | \$79 | \$120,451 | \$74 | 94% | 133 |
| 2020 | YTD | 194 | \$115,000 | 1742 | \$147,354 | \$86 | \$138,844 | \$80 | 94% | 143 |
| Pulaski | | | | | | | | | | |
| 2018 | YTD | 4272 | \$163,000 | 1994 | \$204,996 | \$96 | \$199,311 | \$93 | 97% | 55 |
| 2019 | YTD | 4434 | \$166,000 | 2006 | \$210,648 | \$98 | \$204,269 | \$95 | 97% | 52 |
| 2020 | YTD | 4761 | \$179,900 | 2036 | \$222,890 | \$104 | \$217,394 | \$101 | 98% | 44 |
| Saline | | | | | | | | | | |
| 2018 | YTD | 1526 | \$165,000 | 1965 | \$197,500 | \$97 | \$193,345 | \$96 | 98% | 50 |
| 2019 | YTD | 1741 | \$172,000 | 1963 | \$202,990 | \$100 | \$198,742 | \$98 | 98% | 48 |
| 2020 | YTD | 1586 | \$184,999 | 2025 | \$221,243 | \$106 | \$217,698 | \$104 | 98% | 38 |
| Sharp | | | | | | | | | | |
| 2018 | YTD | 174 | \$65,250 | 1536 | \$95,940 | \$60 | \$87,686 | \$55 | 91% | 200 |
| 2019 | YTD | 193 | \$75,000 | 1549 | \$101,820 | \$64 | \$95,447 | \$60 | 94% | 188 |
| 2020 | YTD | 216 | \$73,625 | 1567 | \$110,742 | \$69 | \$104,248 | \$65 | 94% | 114 |
| Van Buren | | | | | | | | | | |
| 2018 | YTD | 141 | \$75,000 | 1573 | \$104,661 | \$62 | \$97,255 | \$57 | 93% | 141 |
| 2019 | YTD | 175 | \$80,000 | 1573 | \$123,788 | \$71 | \$115,093 | \$66 | 93% | 126 |
| 2020 | YTD | 221 | \$97,000 | 1639 | \$142,298 | \$81 | \$134,154 | \$76 | 94% | 132 |
| White | | | | | | | | | | |
| 2018 | YTD | 595 | \$125,000 | 1808 | \$146,340 | \$77 | \$139,988 | \$74 | 96% | 72 |
| 2019 | YTD | 604 | \$129,000 | 1806 | \$151,460 | \$81 | \$146,813 | \$78 | 97% | 74 |
| 2020 | YTD | 709 | \$132,500 | 1814 | \$154,824 | \$83 | \$150,168 | \$80 | 97% | 58 |

| Year & Area | Time Range | # Sold | Median Sold \$\$ | Avg Sold Price | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|--|----------------|----------------|---------------|----------------|-------------|--------|---------|
| Area 163 | | | Hot Springs Village - Fountain Lake School District | | | | | | | |
| 2018 | YTD | 262 | \$209,500 | 2286 | \$249,780 | \$107 | \$241,181 | \$104 | 97% | 73 |
| 2019 | YTD | 313 | \$215,000 | 2265 | \$246,009 | \$107 | \$238,188 | \$104 | 97% | 74 |
| 2020 | YTD | 364 | \$239,000 | 2386 | \$277,564 | \$113 | \$270,140 | \$110 | 97% | 75 |
| Area 164 | | | Hot Springs Village - Jessieville School District | | | | | | | |
| 2018 | YTD | 207 | \$137,971 | 1781 | \$137,971 | \$76 | \$132,422 | \$73 | 96% | 55 |
| 2019 | YTD | 205 | \$122,000 | 1716 | \$138,442 | \$80 | \$133,504 | \$77 | 96% | 59 |
| 2020 | YTD | 204 | \$130,000 | 1728 | \$148,119 | \$85 | \$144,653 | \$83 | 98% | 51 |